

FIG. 1

1/99

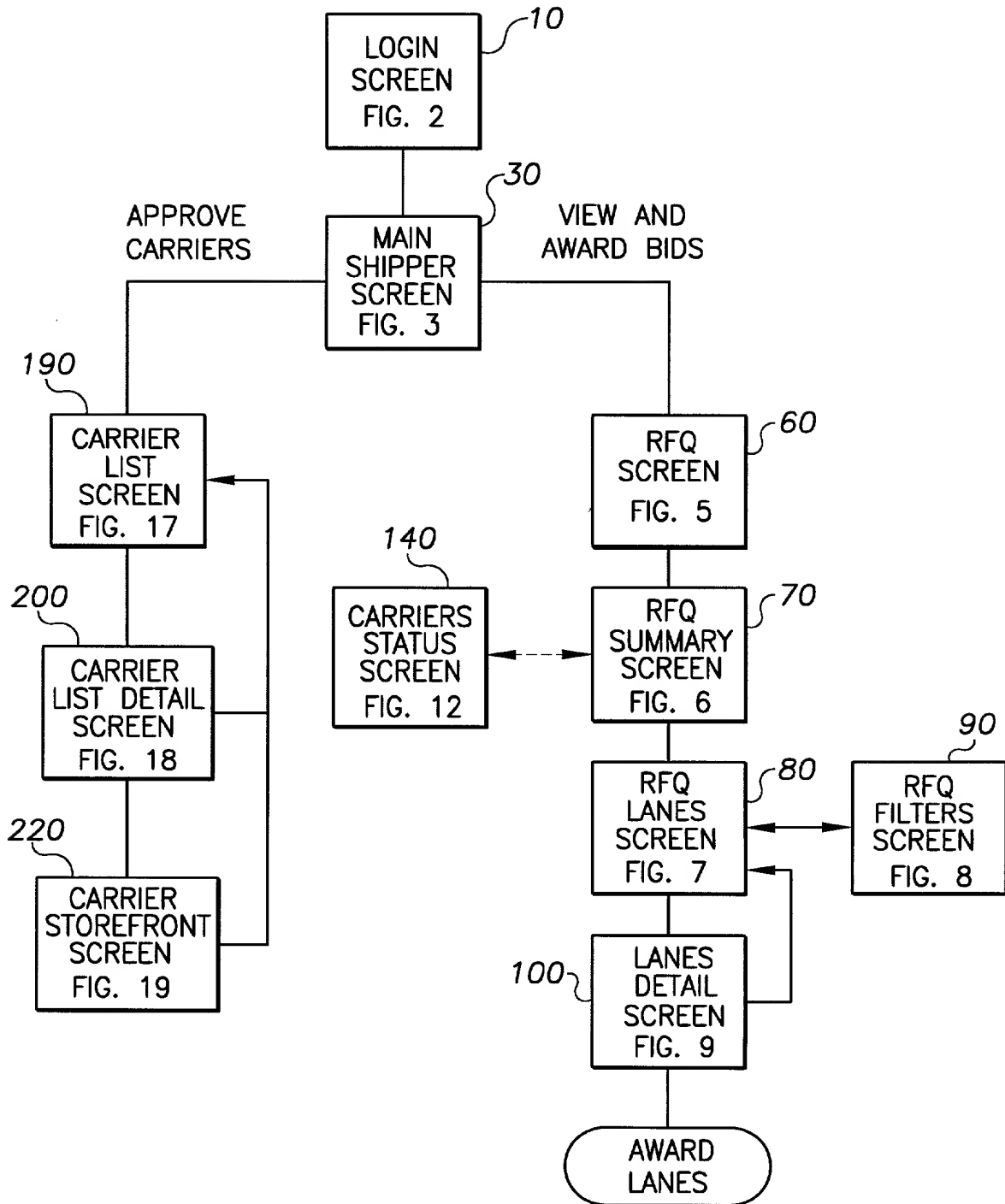


FIG. 2

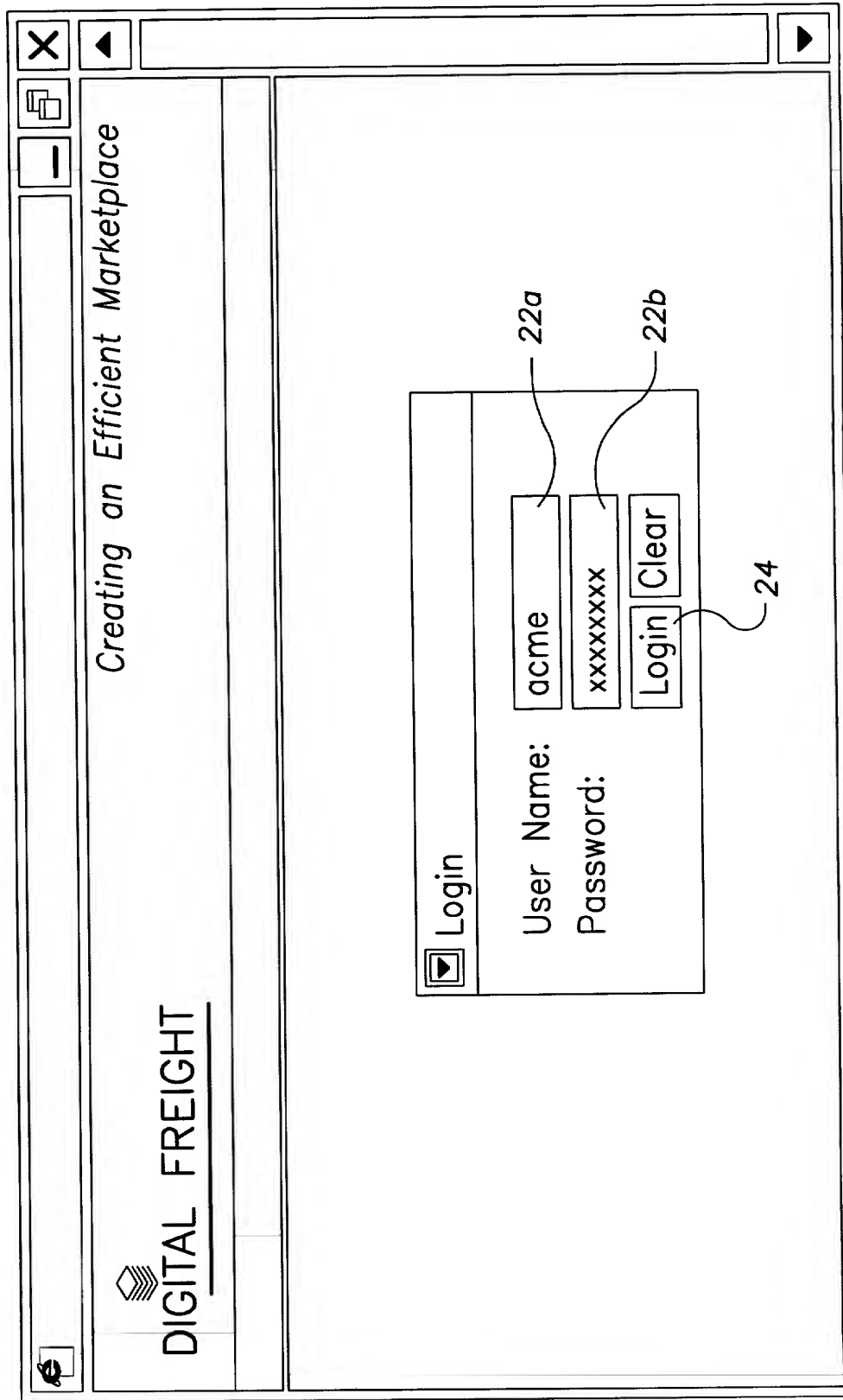
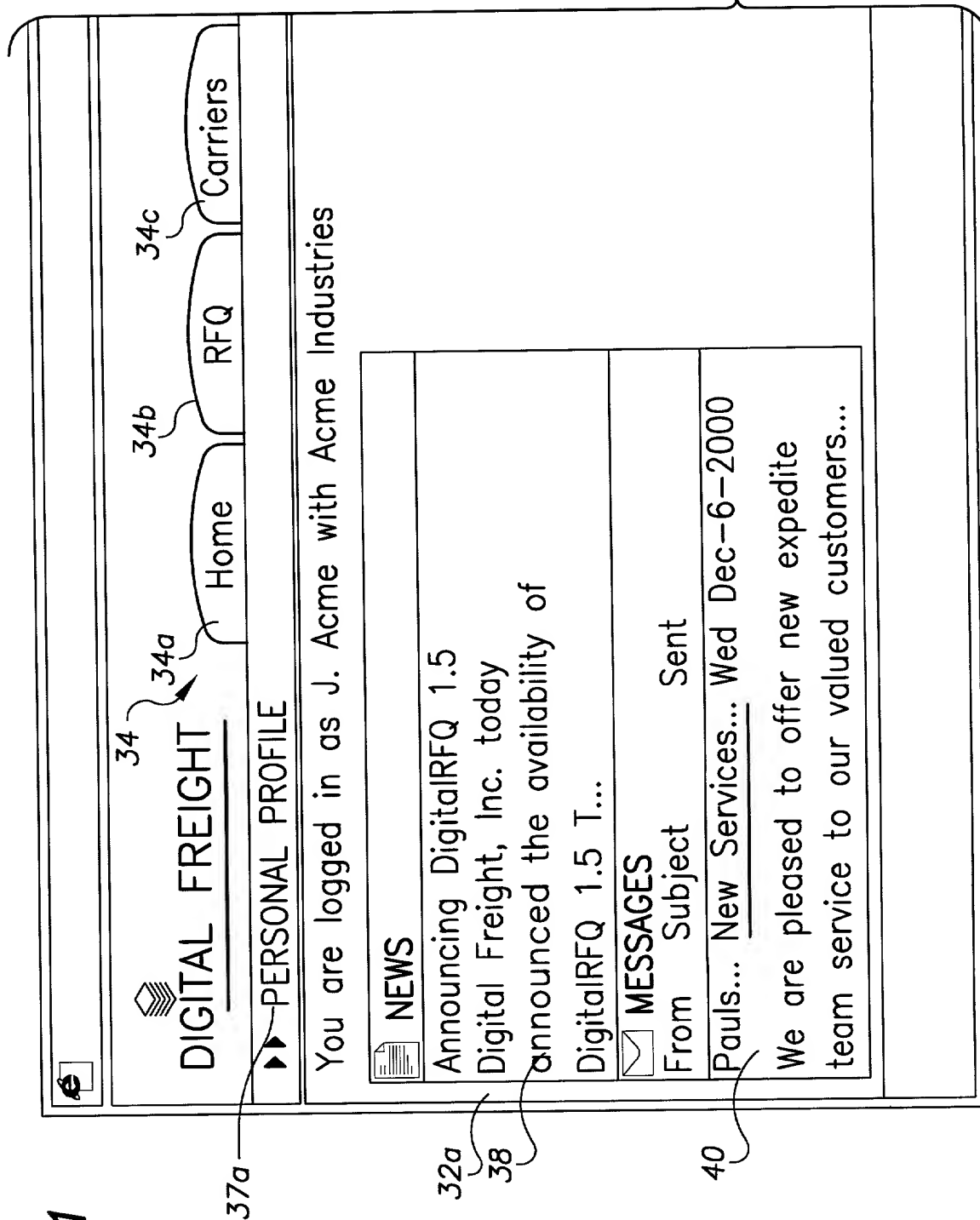


FIG. 3-1



FROM  
FIG. 1  
3-1



FIG. 4-1

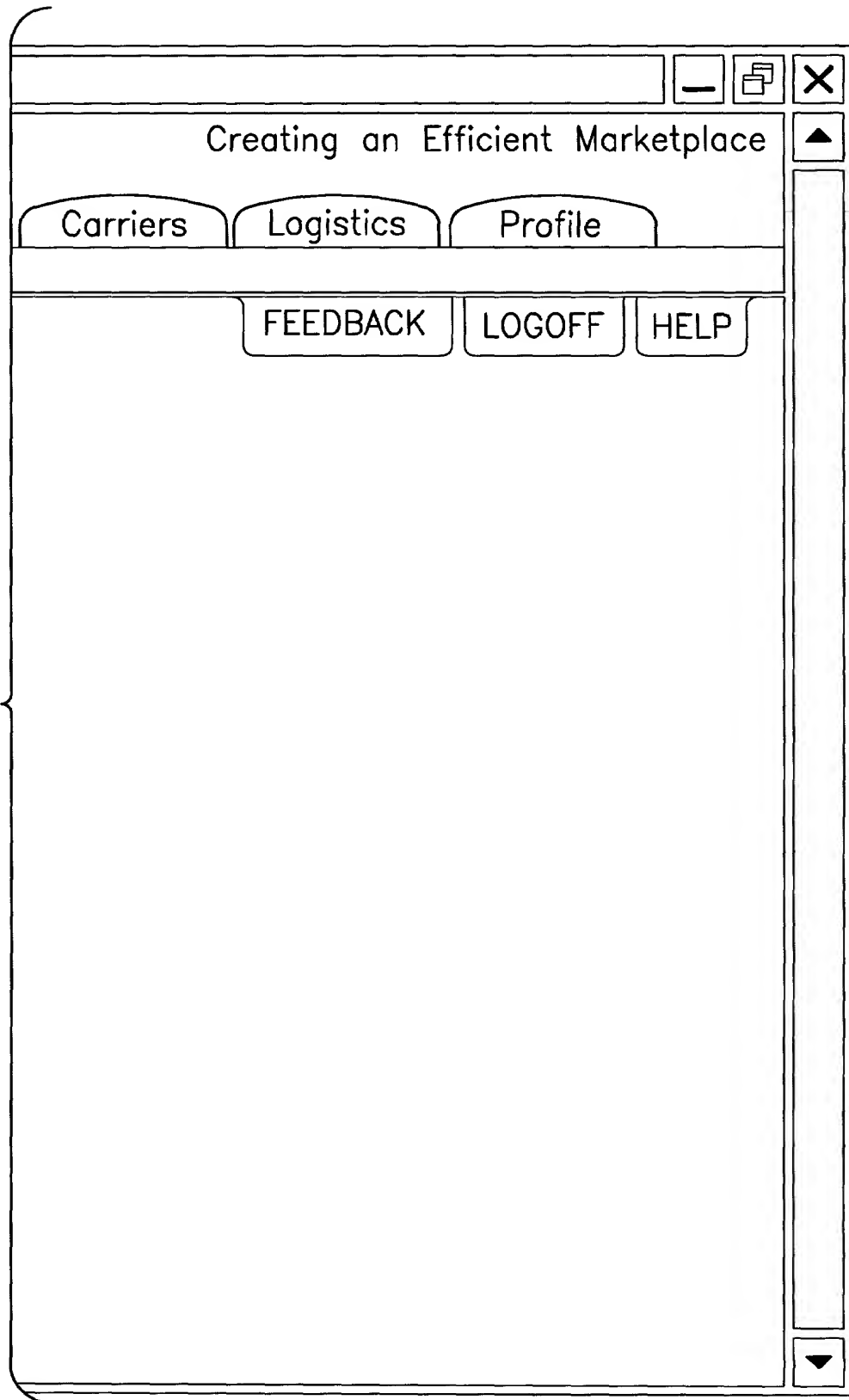
The screenshot shows a web browser window with the title "DIGITAL FREIGHT". The browser's address bar contains "http://www.digitalfreight.com". The website has a navigation bar with "Home" and "RFQ" buttons. Below the navigation bar is a section titled "PERSONAL PROFILE". The main content area displays the user's login information: "You are logged in as J. Acme with Acme Industries" and a link to "Modify Password". A note states "ⓧ indicates required field". The "J. Acme Profile" section contains a form with the following fields:

User Name	acme
Name	J. Acme ⓧ
Address 1	
Address 2	
City	
State Province	AK ⓧ
Country	
Postal Code	
Phone Number	859-268-9911 ⓧ
Fax	
E-Mail Address	jacme@acme
Secret Question	
Secret Answer	

At the bottom of the form is a button labeled "Submit Changes".

TO FIG. 4-2


FIG. 4-2



FROM  
FIG.  
4-1

FIG. 4-2

FIG. 5-1

**DIGITAL FREIGHT**

34

34a

Home

34b

RFQ

34c

Carriers

▶▶ PERSONAL PROFILE

You are logged in as J. Acme with Acme Industries

Current RFQs

62

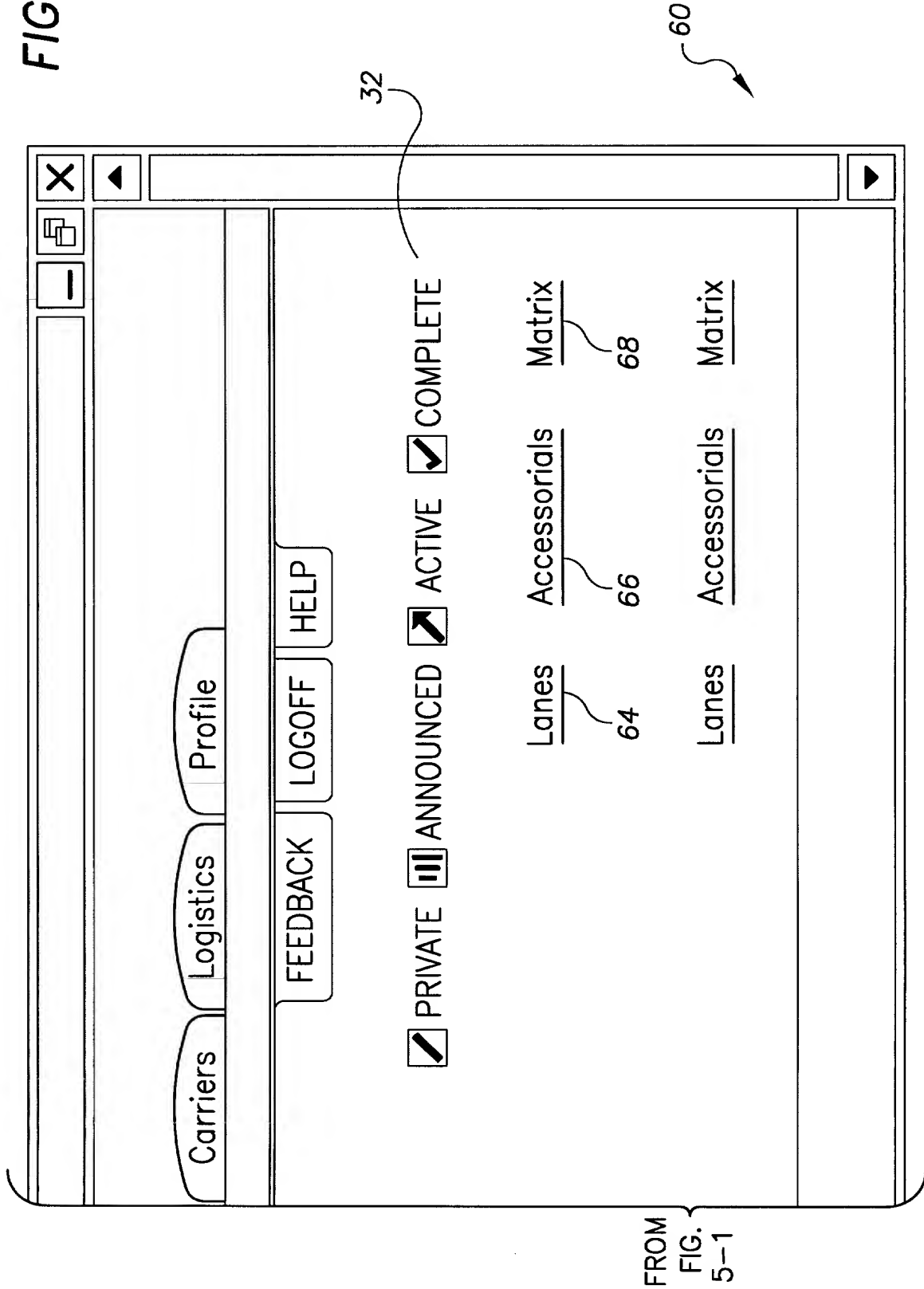
☒

Annual Truckload RFQ 2001  
(Mon Jan1-2001 - December-31,2001)  
Annual dry van freight bid.

☒

Annual Truckload RFQ 2001 OTR/IM  
(Mon Jan1-2001 - December31,2001)  
Annual dry van freight bid.


FIG. 5-2



FROM  
FIG.  
5-1



FIG. 6-1



DIGITAL FREIGHT

▼ PERSONAL PROFILE

You are logged in as : J. Acme with Acme Industries  
Annual Truckload RFQ 2001

▼ SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

Home

RFQ

72

72a

72b

72c

72d

Description:

RFQ Dates:

Contract Period:

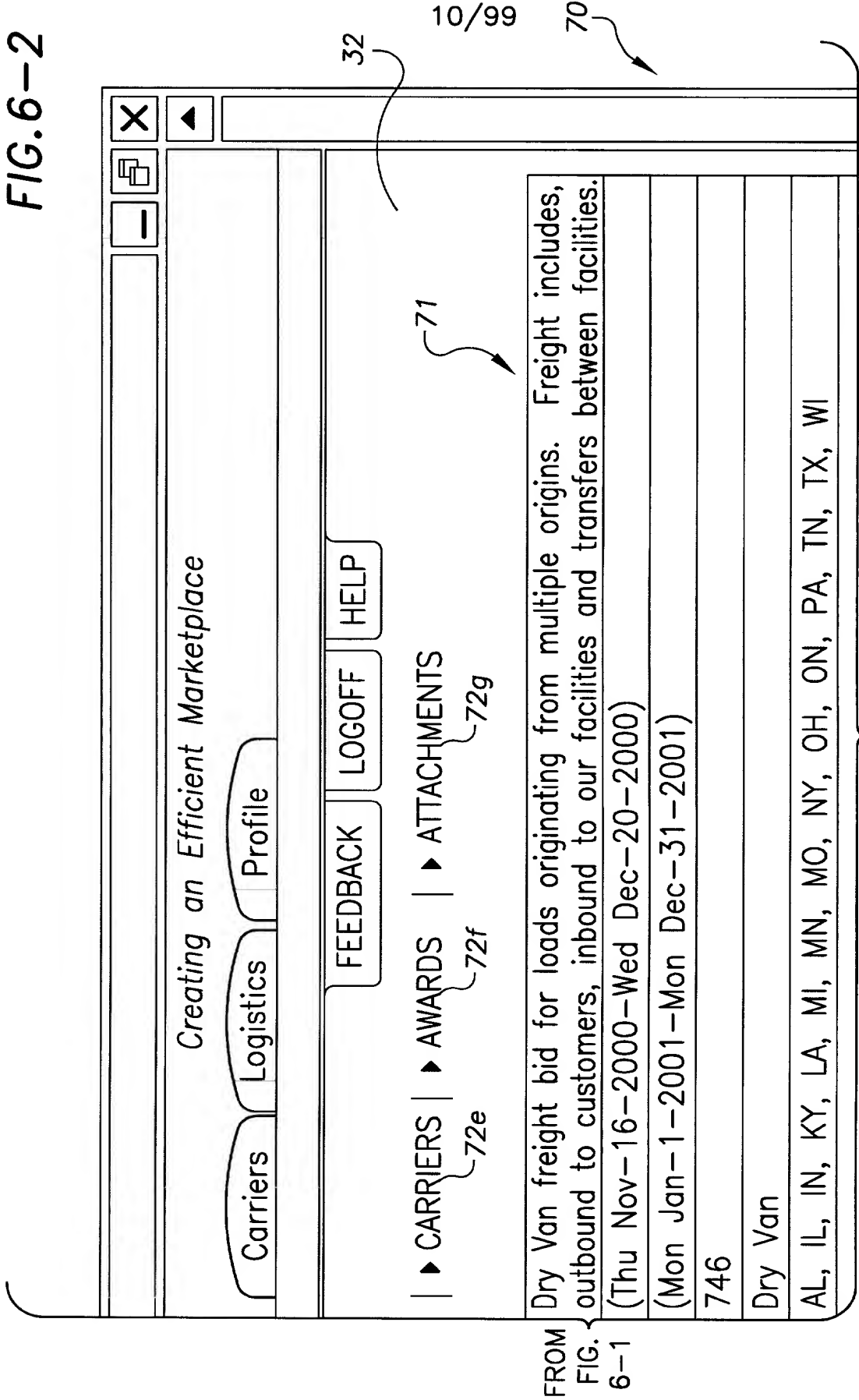
Number of Lanes:

Equipment Types:

Origin States:

TO FIG. 6-3

FIG. 6-2



TO FIG. 6-4

FIG. 6-3

FROM FIG. 6-1

DESTINATION STATES:	
Total Average Demand:	
Total Maximum Demand:	
Average demand Per Lane:	
Total Miles:	
Preview Date:	
Bidding Start Date:	
Bid by Date:	
Bidding Stop Date:	
Award Date:	
Award Acceptance Date:	
74	RFO Round Details: 1 [Current Round: 21] Publish Awards for Round 2 74a
76	Download Bid Elements: Lane Bids, Accessorial Quotes, FAK Matrix Quotes
78	View Reports: RFQ Bid Progress Reports 78a

FIG. 6-4

FROM FIG. 6-2

AL, AR, AZ, CA, CO, CT, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, ON, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY	
16,939 loads per year	
0 loads per year	
23 loads per year	
5,546,994 miles per year	
Thru Nov-16-2000	Time: 16:00 EST
Fri Nov-17-2000	Time: 11:00 EST
Wed Nov-29-2000	Time: 17:30 EST
Wed Nov-29-2000	Time: 18:00 EST
Wed Dec-13-2000	Time: 18:00 EST
Wed Dec-20-2000	Time: 18:00 EST

FROM  
FIG.  
6-3

FIG. 7

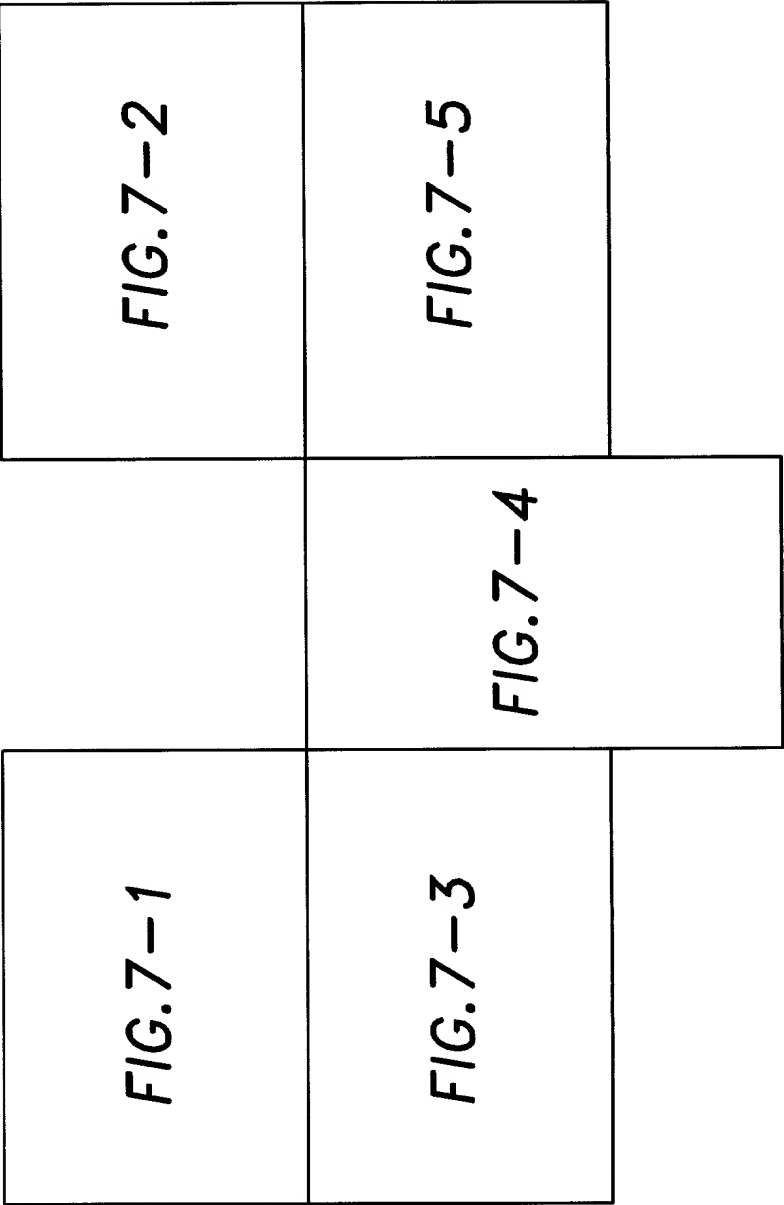



FIG. 7-1



DIGITAL FREIGHT

▼ CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries  
Annual Truckload RFQ 2001

► SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

New Filter

84

Use a saved filter:

86

Filter you are viewing: Origin States: All Destination States:

Result Page: 1

All demand/capacity is in truckloads per year

14/99

TO  
FIG.  
7-2

FIG. 7-2

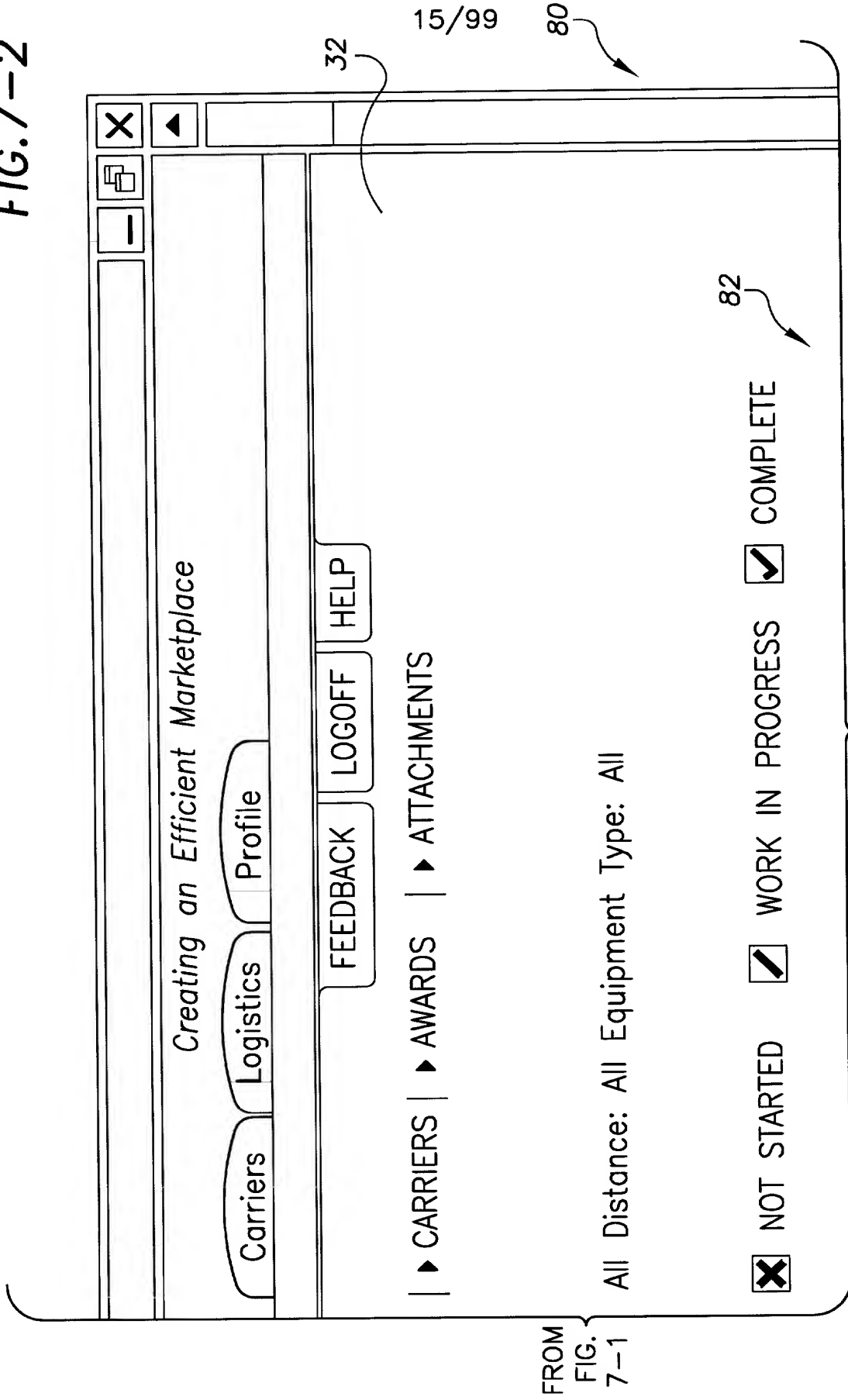


FIG. 7-3

FROM FIG. 7-1

Lane Information									
Lane	Origin	Destination	Miles	Type	Market OTR RPM	Market OTR TOTAL	Market IM RPM	Market IM TOTAL	
1d Equip.	Name City, State, Zip	Name City, State, Zip	88						
5356 Dry Van	Battle Creek MI 49017	Michigan Products Battle Creek MI 49017	0	Lane		\$100			
5635 Dry Van	Michigan Products Battle Creek MI 49017	AL	0	Matrix O/B					

TO  
FIG.  
7-4

16/99



	OTR				
	Demand	Bids	Capacity	Capacity	Lane Price
FROM FIG. 7-3	<u>Average</u> <u>Max</u>		Average Max	Average Max	\$Low Carrier
	208 av mx	20	2865 av 1349 mx	2865 av 1349 mx	\$100
	av mx	35	730 av 131 mx	730 av 131 mx	\$0

TO  
FIG.  
7-5

FIG.7-4


FIG. 7-5

FROM FIG. 7-2

	IM			Awarded Loads	Awarded Status	Award This Lane
	Bids	Capacity	Lane Price			
		Average Max	<div> <div>\$Low Carrier</div> <div>\$Average \$Max</div> </div>			Award This Lane
FROM FIG. 7-4	\$Average \$Max					
	\$309 av \$600 mx	1 av 2 mx	\$1 \$63 av \$125 mx	208	100%	<input checked="" type="checkbox"/>
	\$382 av \$800 mx	1 av 1 mx	\$0 \$0 av \$0 mx	0	0%	<input checked="" type="checkbox"/>

18/99 83

FIG. 8-1



DIGITAL FREIGHT

CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries  
Annual Truckload RFQ 2001

Lane Filter

Origin

All States

AB

AK

AL

AR

Destination

All States

AB

AK

AL

AR

Filter Name:

☐ Check to save filter to your filter list

Submit

TO  
FIG.  
8-2

FIG. 8-2

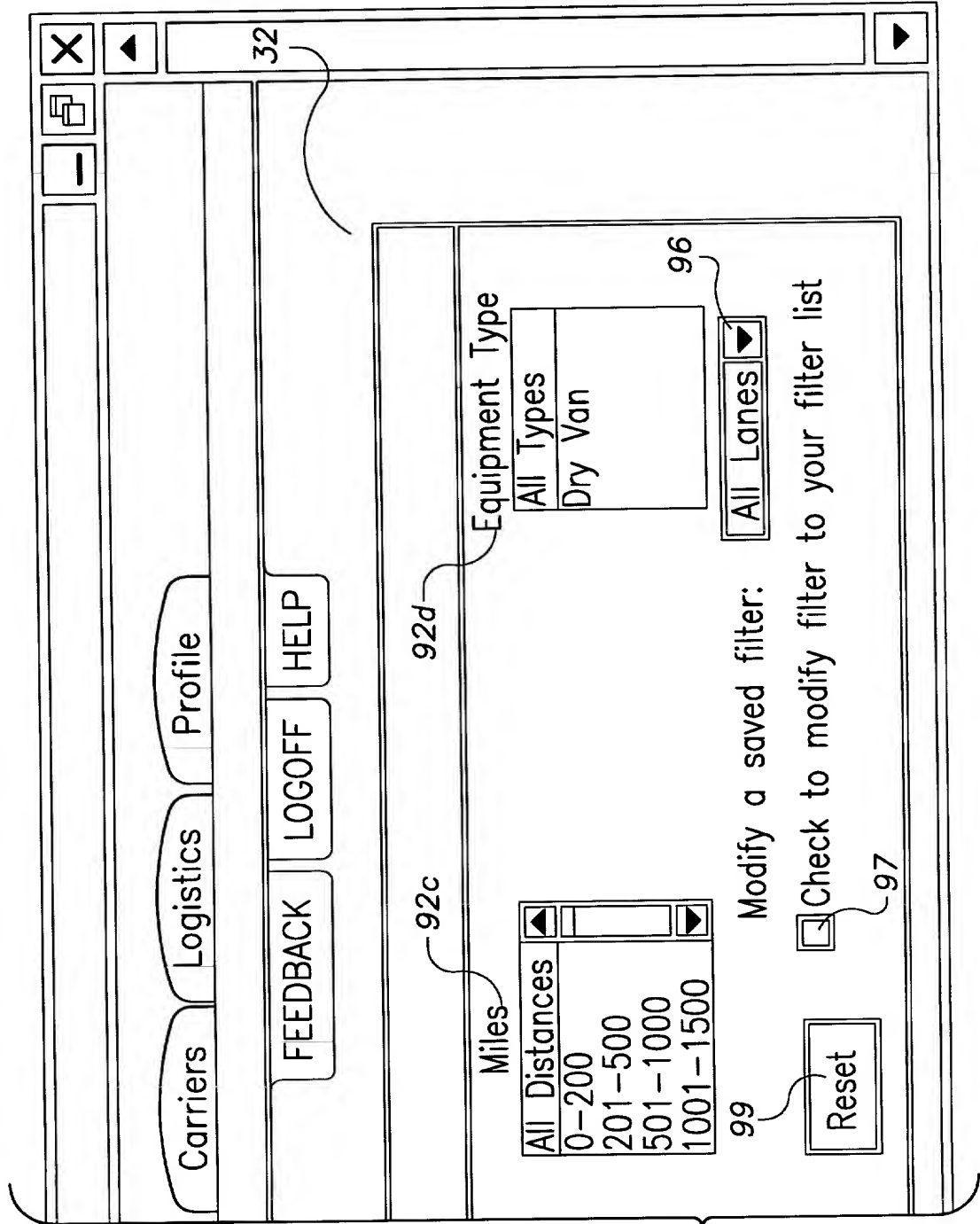



FIG.9-1



DIGITAL FREIGHT

▼ CURRENT

You are logged in as : J. Acme with Acme Industries  
Annual Truckload RFQ 2001

► SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

Go to lane:

Lane Bid Detail (5356)  
All demand/capacity is in truckloads per year

Lane Information

Lane	Origin	Destination	Miles	Type	Market OTR RPM	Market OTR TOTAL

114a

114b

TO FIG.9-4

TO  
FIG.  
9-2

21/99

FIG. 9-2

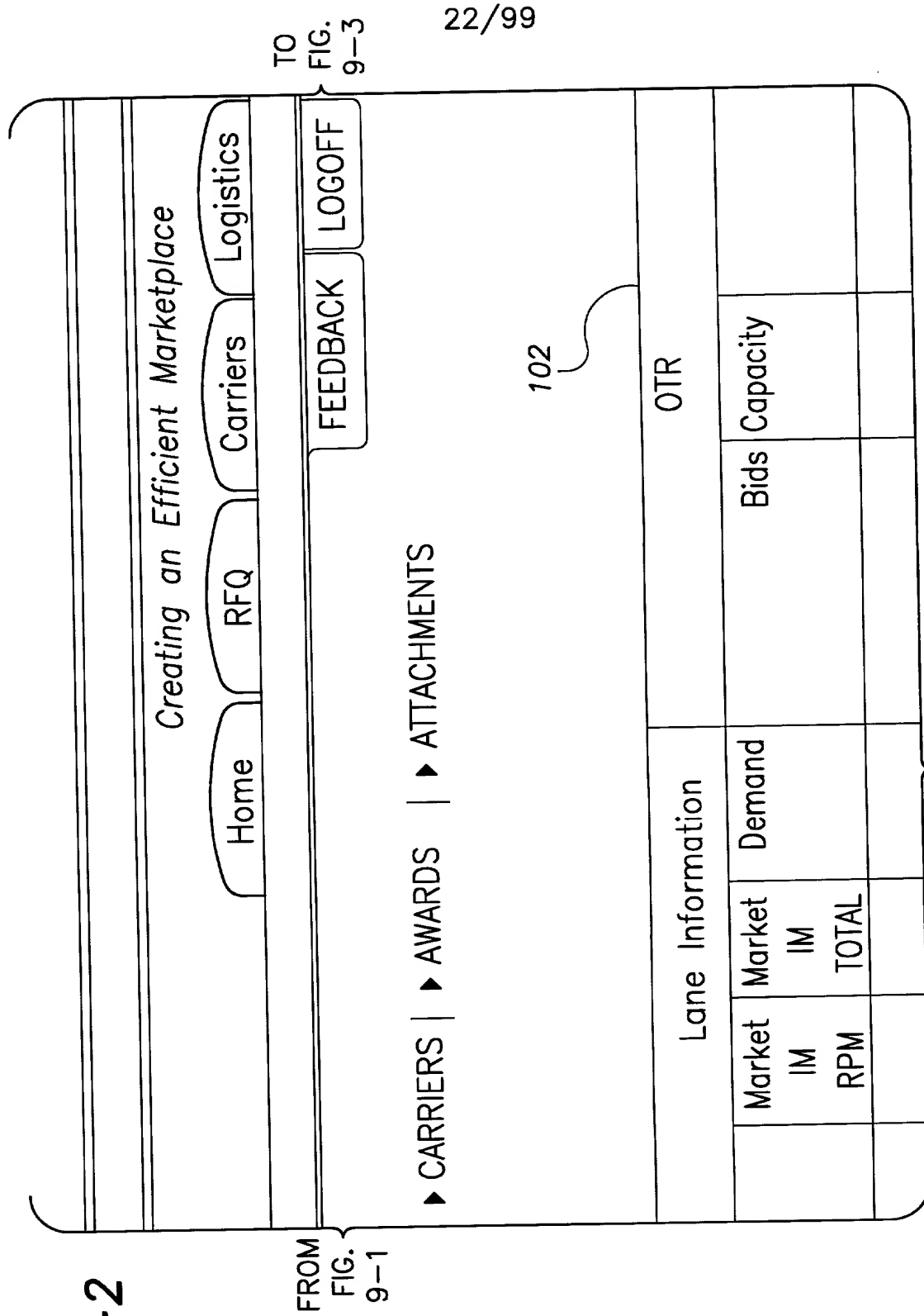
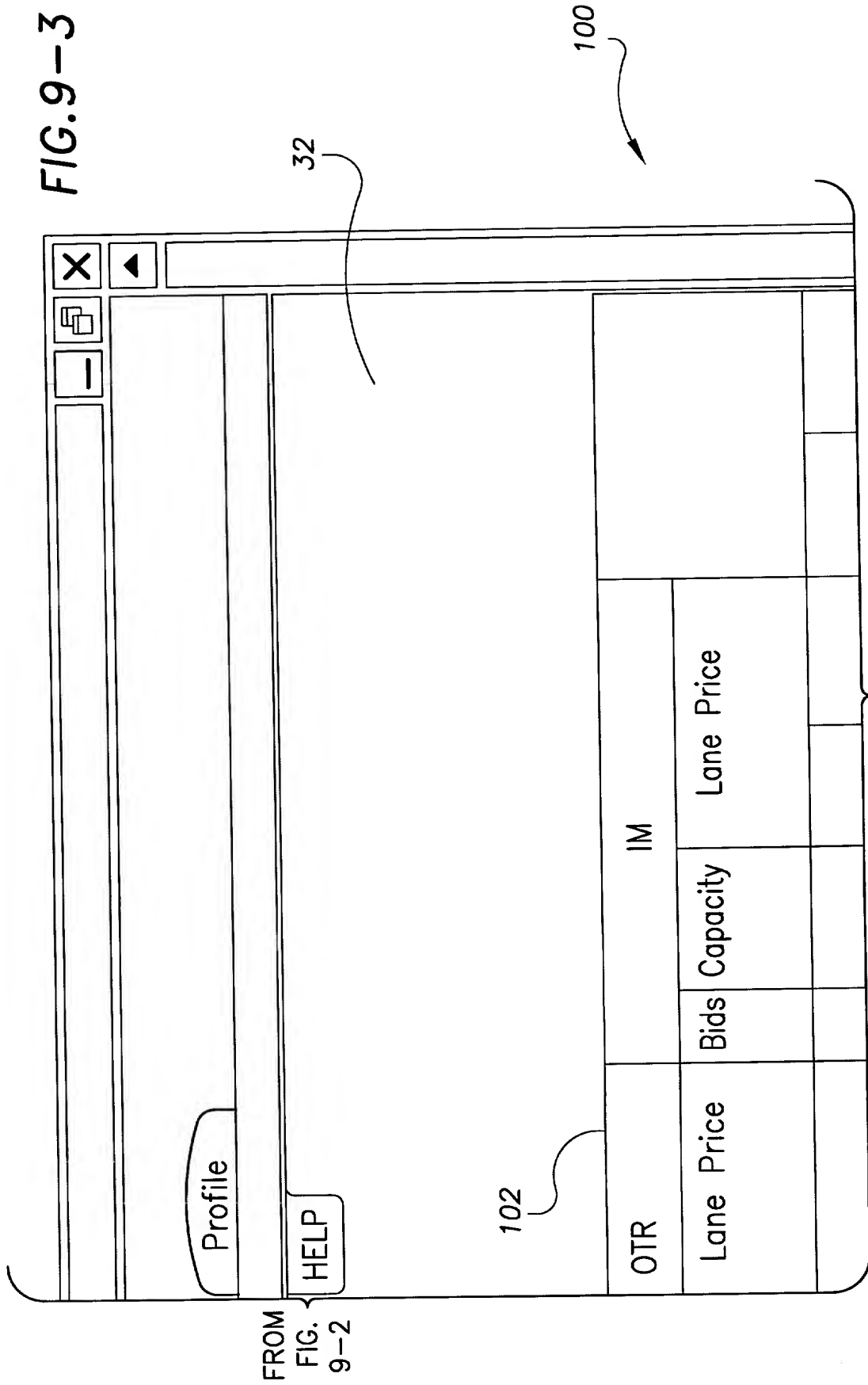


FIG. 9-3



FROM FIG. 9-1

Id	Name	Name				
Equip.	City, State, Zip	City, State, Zip	88			
5356 Dry Van	Battle Creek MI 490	Michigan Products Battle Creek MI 49017	0	Lane		\$100
OTR						
Name	SCAC	Min	RPM	Total	Cap	Surge Cap
Beta Transportation	BETA	100		\$100	208	0
XYZ, Inc.	XYZ9	100		\$100	\$	0
Total Capacity Awarded		208		UPDATE		
All Modes:						
116						
114						

TO  
FIG.  
9-5

24/99

FIG. 9-4






FROM FIG. 9-3

	\$Average \$Max		Average Max	\$Low Carrier	\$Average \$Max	Award Complete	Do Not Carry Lane Forward
	\$309 av \$600 mx	2	1 av 2 mx	\$1	\$63 av \$125 mx	<input checked="" type="checkbox"/>	<input type="checkbox"/>
IM							
Surge <u>Cap</u>	Transit <u>Days</u>	Capacity Awarded	Award Level	Accepted			

FIG. 9-5

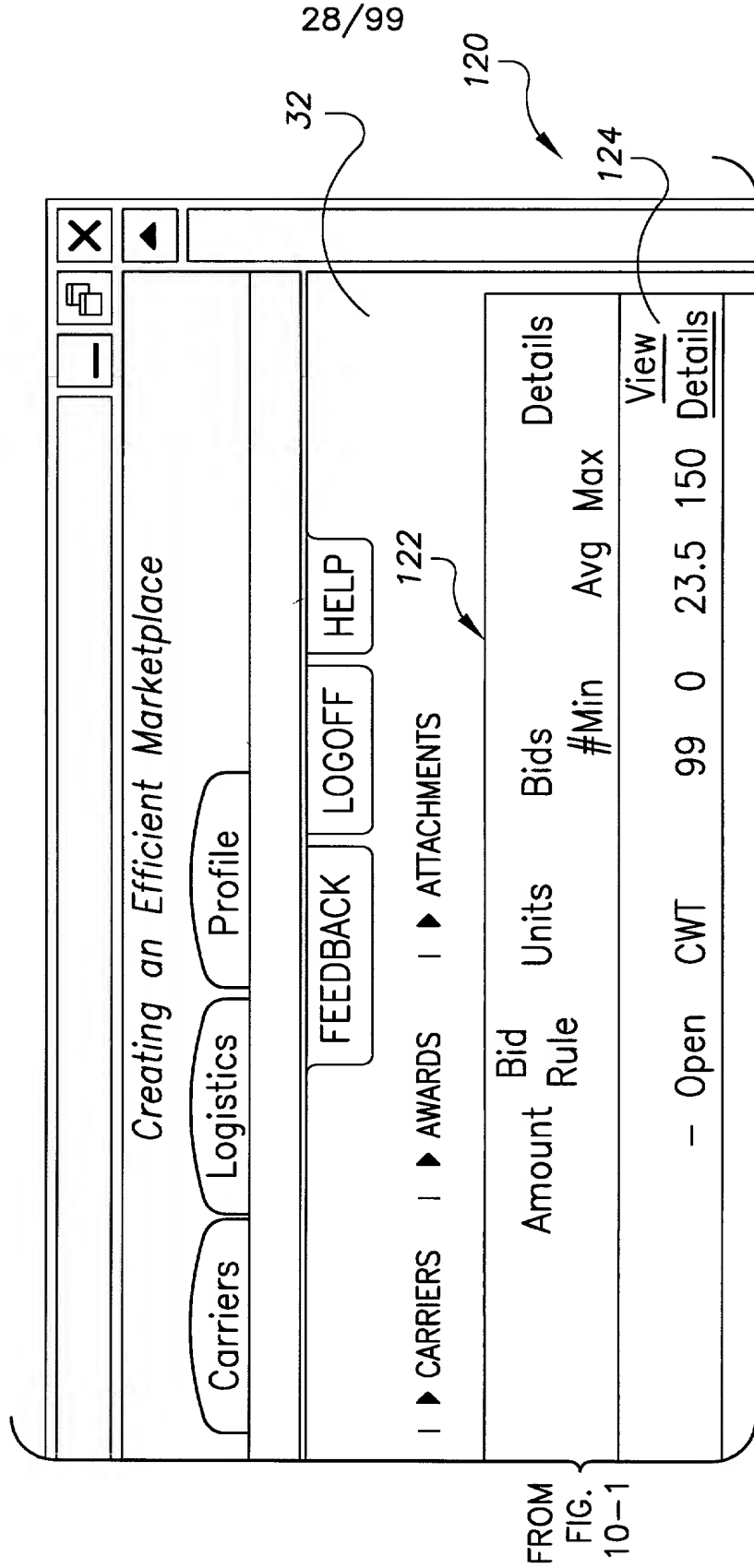
**FIG. 9-6**

FIG.10-1

 <b>DIGITAL FREIGHT</b>		Home	RFQ
▼ CURRENT			
You are logged in as : J. Acme with Acme Industries Annual Truckload RFQ 2001 ▼ SUMMARY   ► LANES   ► ACCESSORIALS   ► MATRIX			
Code Name	Description		
CLUC CWT	Carrier Load/Un	Carrier Load/Unloaded rate	

TO FIG.10-3

FIG. 10-2



FROM FIG.10-1

CLUM	Carrier Load/Un Mn	Carrier Load/Unloaded minimum charge	TO FIG. 10-2
CLUX	Carrier Load/Un Max	Carrier Load/Unloaded minimum charge	
DP30	Detention Power 30	Detention with Power charge for each 30 minutes, or fraction thereof, when the vehicle is delayed beyond the free time.	
DPFT	Detention Power FT	Detention with Power free time	
STOP	Stopoff	Stopoff charge (\$).	

29/99

FIG.10-3

FROM FIG.10-2

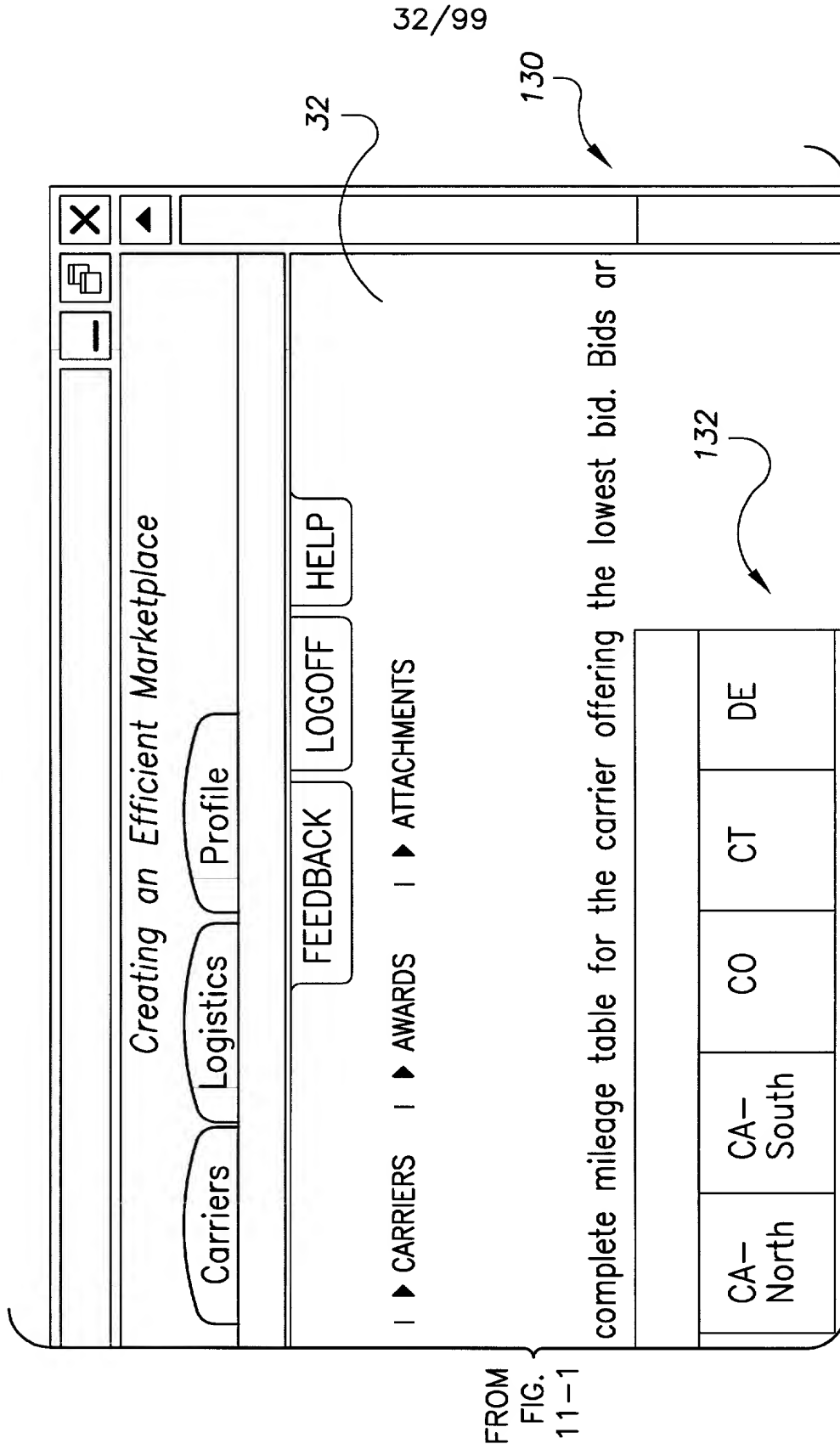
FROM  
FIG.  
10-3

- Open load				103	0	71.38	160	<u>View</u> <u>Details</u>
- Open load				99	0	168.38	999	<u>View</u> <u>Details</u>
- Open $1/2$ hour				101	0	23.48	200	<u>View</u> <u>Details</u>
2 Fixed hour				0	-	-	-	
- Open event				125	0	62.13	150	<u>View</u> <u>Details</u>

FIG.10-4



FIG. 11-2





FROM FIG. 11-1

AL	<u>1.470</u>	<u>1.380</u>	<u>1.340</u>
AR	<u>1.230</u>	<u>.000</u>	<u>1.460</u>
AZ	<u>.930</u>	<u>.930</u>	<u>.000</u>
CA-North	<u>.930</u>	<u>.930</u>	<u>2.000</u>
CA-South	<u>.930</u>	<u>.930</u>	<u>2.000</u>
CO	<u>.880</u>	<u>.880</u>	<u>1.420</u>
CT	<u>.900</u>	<u>.950</u>	<u>1.350</u>
DE	<u>.900</u>	<u>.930</u>	<u>1.300</u>

**FIG. 11-3**

120


FROM FIG. 11-2


FROM  
FIG.  
11-3

<u>1.280</u>	<u>1.200</u>	<u>1.400</u>	<u>1.480</u>	<u>1.480</u>
<u>1.300</u>	<u>1.150</u>	<u>1.630</u>	<u>1.470</u>	<u>1.470</u>
<u>1.210</u>	<u>1.050</u>	<u>1.310</u>	<u>1.080</u>	<u>1.100</u>
<u>.000</u>	<u>1.250</u>	<u>1.420</u>	<u>1.050</u>	<u>1.080</u>
<u>.000</u>	<u>.000</u>	<u>1.400</u>	<u>1.080</u>	<u>1.100</u>
<u>1.120</u>	<u>1.000</u>	<u>.000</u>	<u>1.000</u>	<u>1.000</u>
<u>1.200</u>	<u>1.080</u>	<u>1.300</u>	<u>.000</u>	<u>2.110</u>
<u>1.110</u>	<u>1.080</u>	<u>1.300</u>	<u>2.120</u>	<u>.000</u>

FIG. 11-4

FIG.12-1



DIGITAL FREIGHT

▼ CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries  
Annual Truckload RFQ 2001

Result Page: 1 2 3 4 Next

Select SCAC Carrier Names

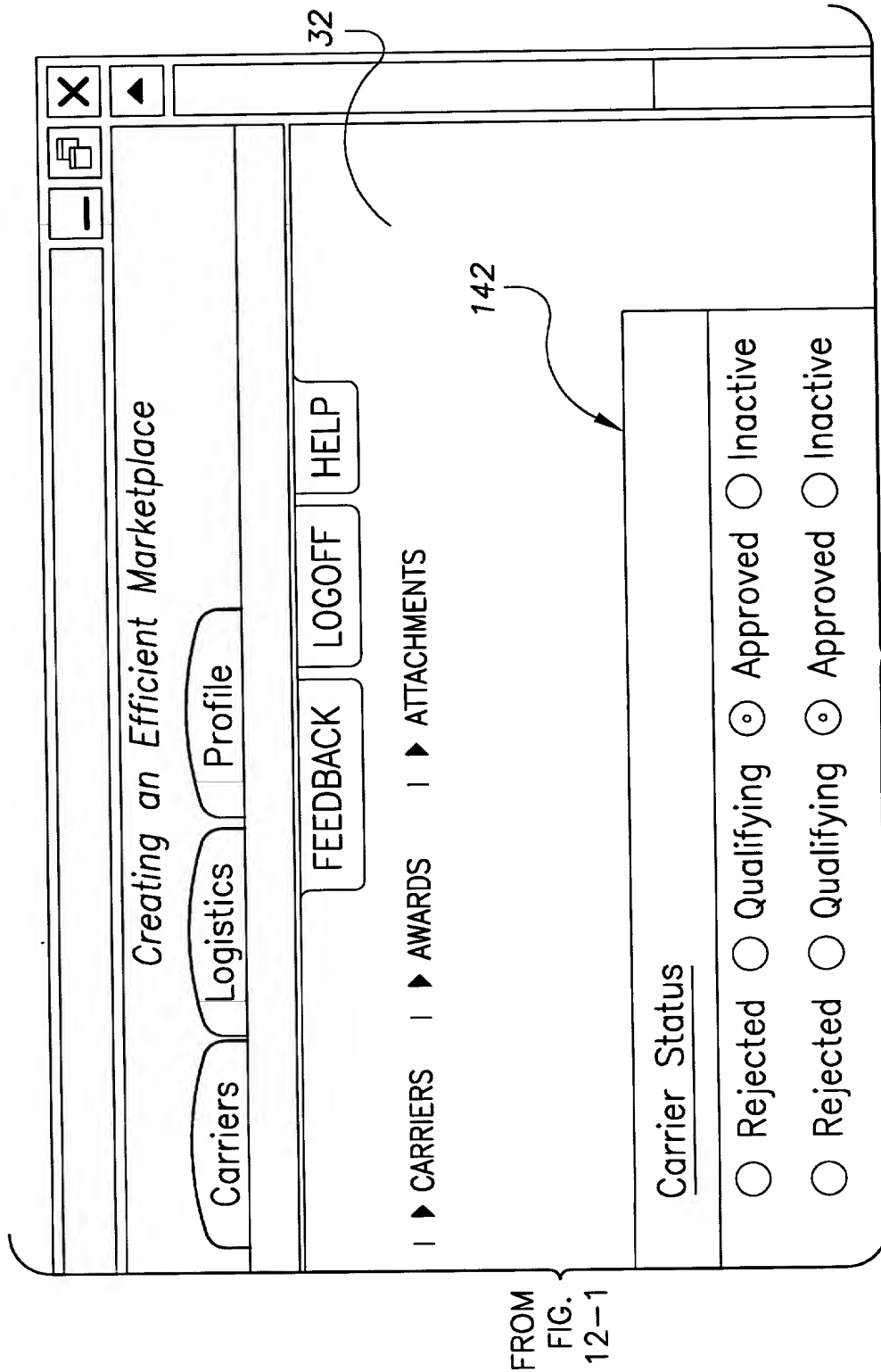
☐ ADFT Adams Freight

☐ ANDD Anderson Dist.

35/99  
TO  
FIG.  
12-2

TO FIG.12-3

FIG. 12-2



FROM FIG.12-1

- ☐ ATLT AHas Transport
- ☐ AVER Avery, Inc.
- ☐ BOSL Boston Logistics
- ☐ BETA Beta Transportation

Select All

146

Deselect All

148

Action:

FIG.12-3

FROM FIG. 12-2

<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive
<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive
<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive
<input type="radio"/> Rejected	<input type="radio"/> Qualifying	<input checked="" type="radio"/> Approved	<input type="radio"/> Inactive


▼

Submit Status Changes

FROM  
FIG.  
12-3

FIG. 12-4

FIG.13-1



DIGITAL FREIGHT

CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries

Annual Truckload RFQ 2001-Awards Summary by Carrier

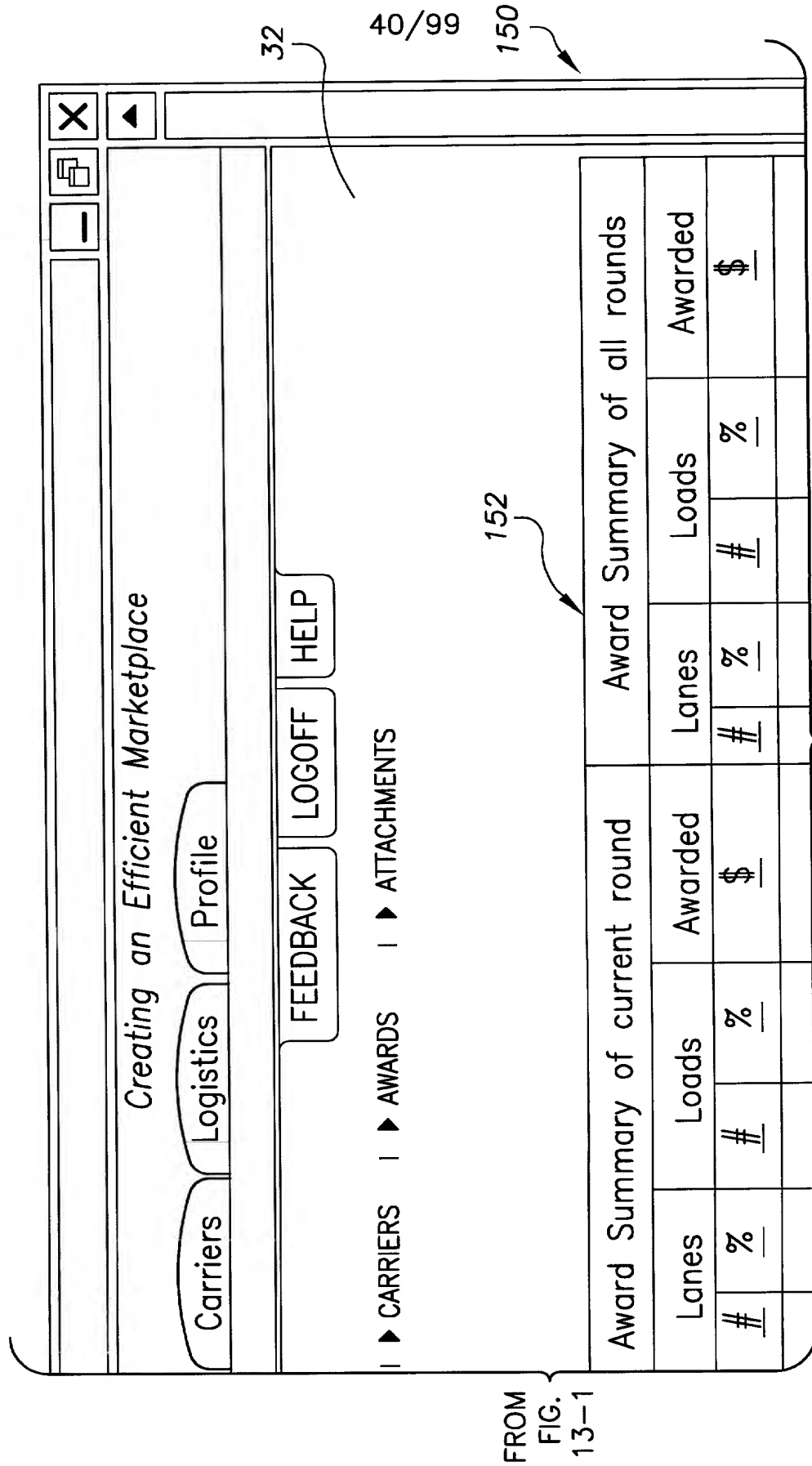
SUMMARY | Lanes | ACCESSORIALS | MATRIX |

Select Mode:

OTR

Carrier		Award Summary of all previous rounds				
SCAC	Name	Lanes		Loads		Awarded
		#	%	#	%	

FIG. 13-2



TO FIG. 13-4



156a	156b	FROM FIG.13-1					<div></div>
<u>ARNT</u>	<u>Arnold Trucking</u>	0	0	0	0	0	
<u>BETA</u>	<u>Beta Transportation</u>	0	0	0	0	0	
<u>CFCO</u>	<u>Circle Freight Co.</u>	0	0	0	0	0	
<u>DAVD</u>	<u>David's Delivery</u>	0	0	0	0	0	
							\$0
							\$0
							\$0
							\$0

FIG.13-3


FROM FIG.13-2


4	.536	47	.277	\$22.562	4	.536	47	.139	\$22.562	
25	3.351	1.841	10.868	\$635.109	25	3.351	1.841	5.434	\$635.109	
18	2.413	2.254	13.307	\$591.558	18	2.413	2.254	6.653	\$591.558	
1	.134	6	.035	\$2.250	1	.134	6	.018	\$2.250	

FROM  
FIG.  
13-3

FIG.13-4

FIG. 14-1




**DIGITAL FREIGHT**

Home

RFQ

▼ CURRENT

You are logged in as : J. Acme with Acme Industries  
Annual Truckload RFQ 2001-Awards Summary Detail

▼ SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |

Arnold Trucking

Select Mode: OTR ▼

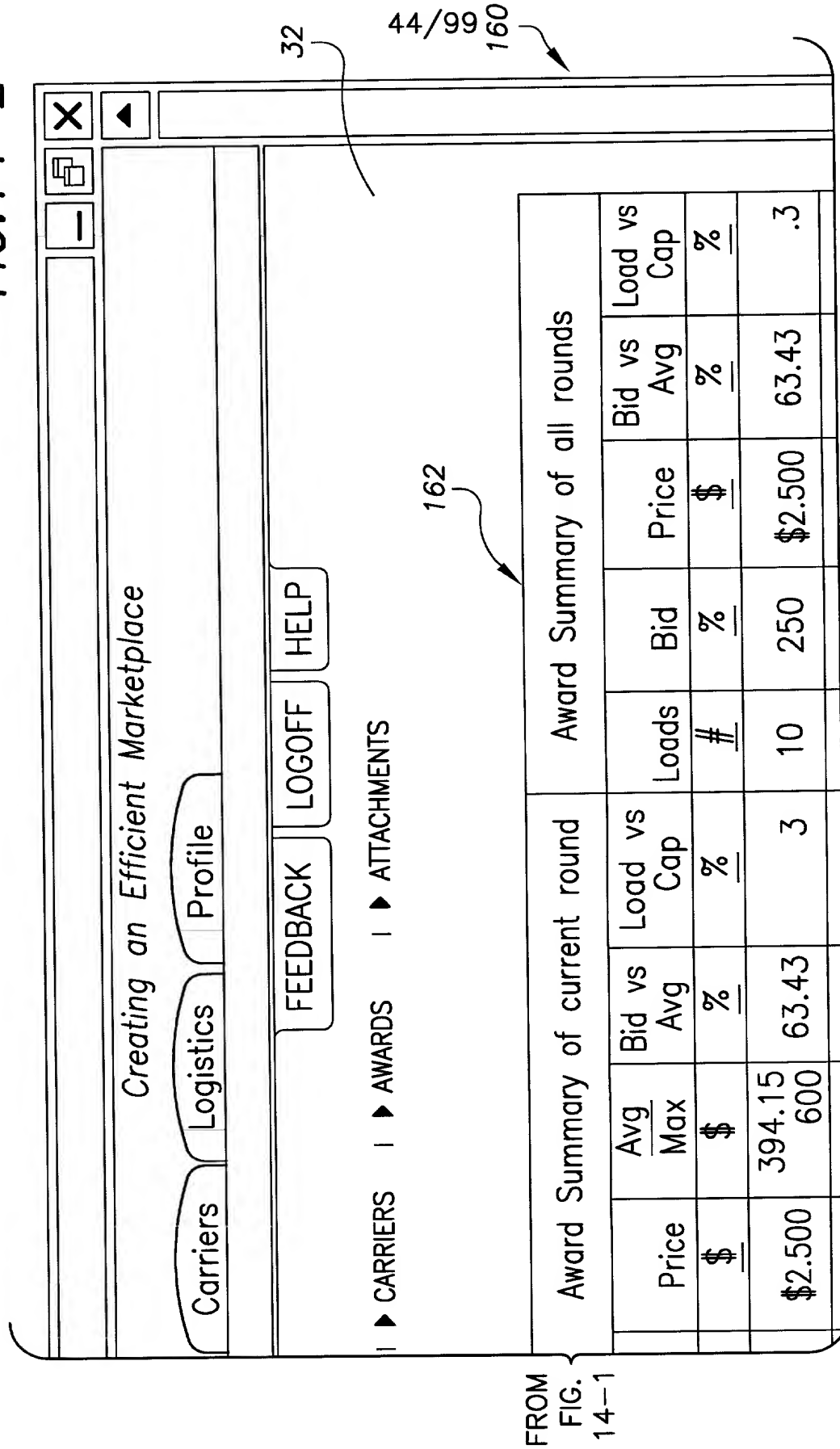
Carrier		Award Summary of all previous rounds							
Lane Id	Lane Description	Loads #	Bid \$	Price \$	Avg Max	Bid vs Avg	Load vs Cap	Loads #	Bid \$
5287	Battle Creek MI to Bellwood IL	0	0	\$0	0	0	0	10	250

TO  
FIG.  
14-2

TO FIG.14-3

164

FIG. 14-2



To

FIG.

14-2


**FIG. 14-3**


[illegible]

[illegible]

**FIG. 14-4**

FIG.15-1



DIGITAL FREIGHT


▼ CURRENT

Home

RFQ

You are logged in as : J. Acme with Acme Industries  
Annual Truckload RFQ 2001

▼ SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX |



Current Attachments

Fuel Surcharge or Discount

Index and details of  
10-DEC-00

State Zip Code Divisions

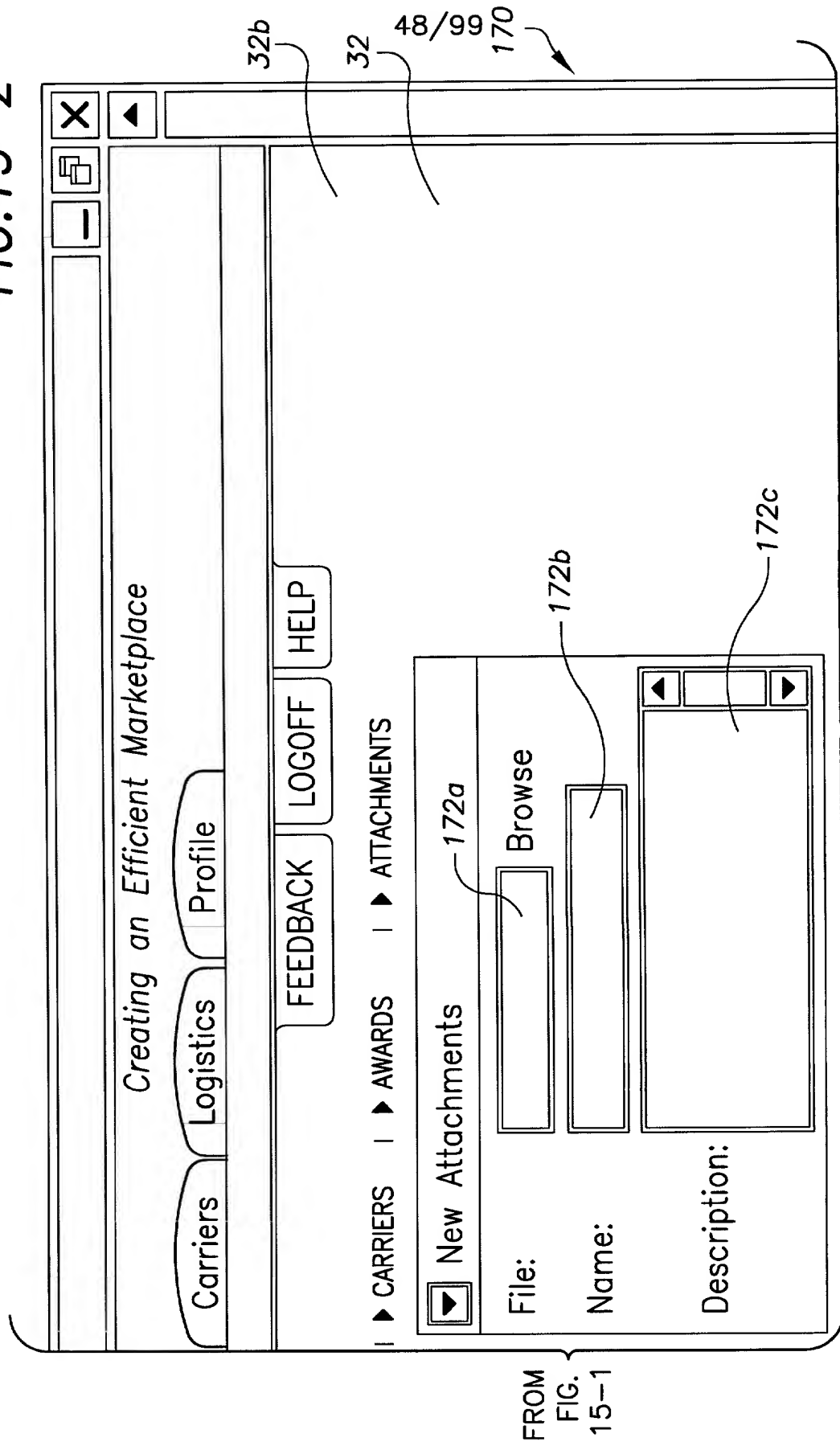
List of State Zip Code Divisions for Lane Matrix  
O/B and the FAK Matrix.  
10-DEC-00

32a

174

TO FIG.15-3

FIG. 15-2





FROM FIG.15-1

Welcome Letter

Introduction Letter describing goals and objectives.  
10-DEC-00

Lane Data

Lane data available to download in Excel format.  
10-DEC-00

Round 2 Letter

Round 2 introduction and instruction letter.  
10-DEC-00

Request for Information

Carrier Profile Questionnaire.  
10-DEC-00

FIG.15-3

FROM FIG.15-2

FROM  
FIG.  
15-3

FIG.15-4

FIG.16-1



			
		Home	RFQ
▼ CURRENT			
You are logged in as : J. Acme with Acme Industries Annual Truckload RFQ 2001 ▼ SUMMARY   ► LANES   ► ACCESSORIALS   ► MATRIX			
RFQ Bid Progress Report Represents All Modes			
Carrier ▲ ▼	Lanes	Status	Bids ▲ ▼
Adams Freight	3	Exposed	3
Anderson Dist.	4	Exposed	4
Atlas Transport	58	Exposed	71 ■
Avery, Inc.	68	Exposed	68 ■

FIG. 16-2

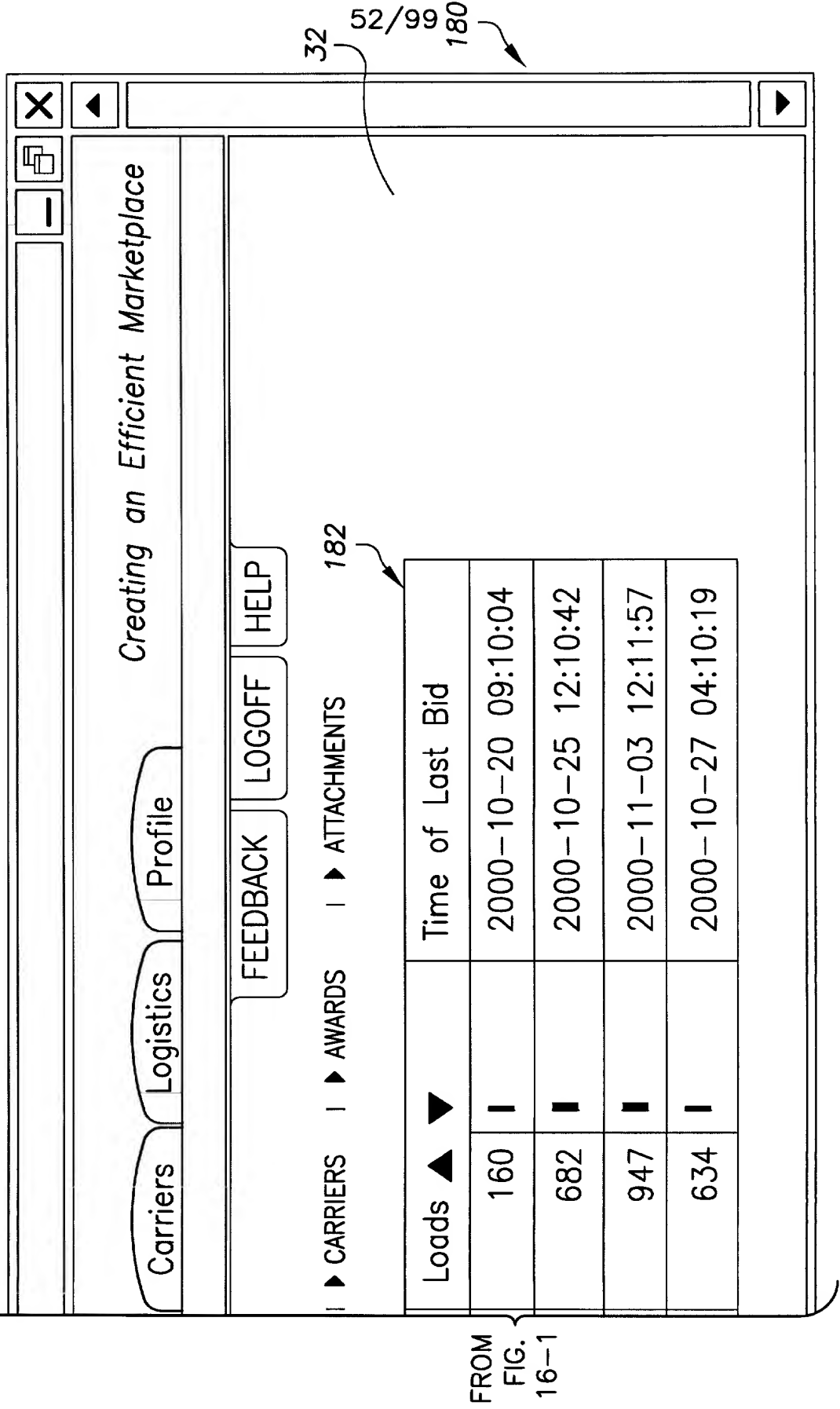


FIG. 17

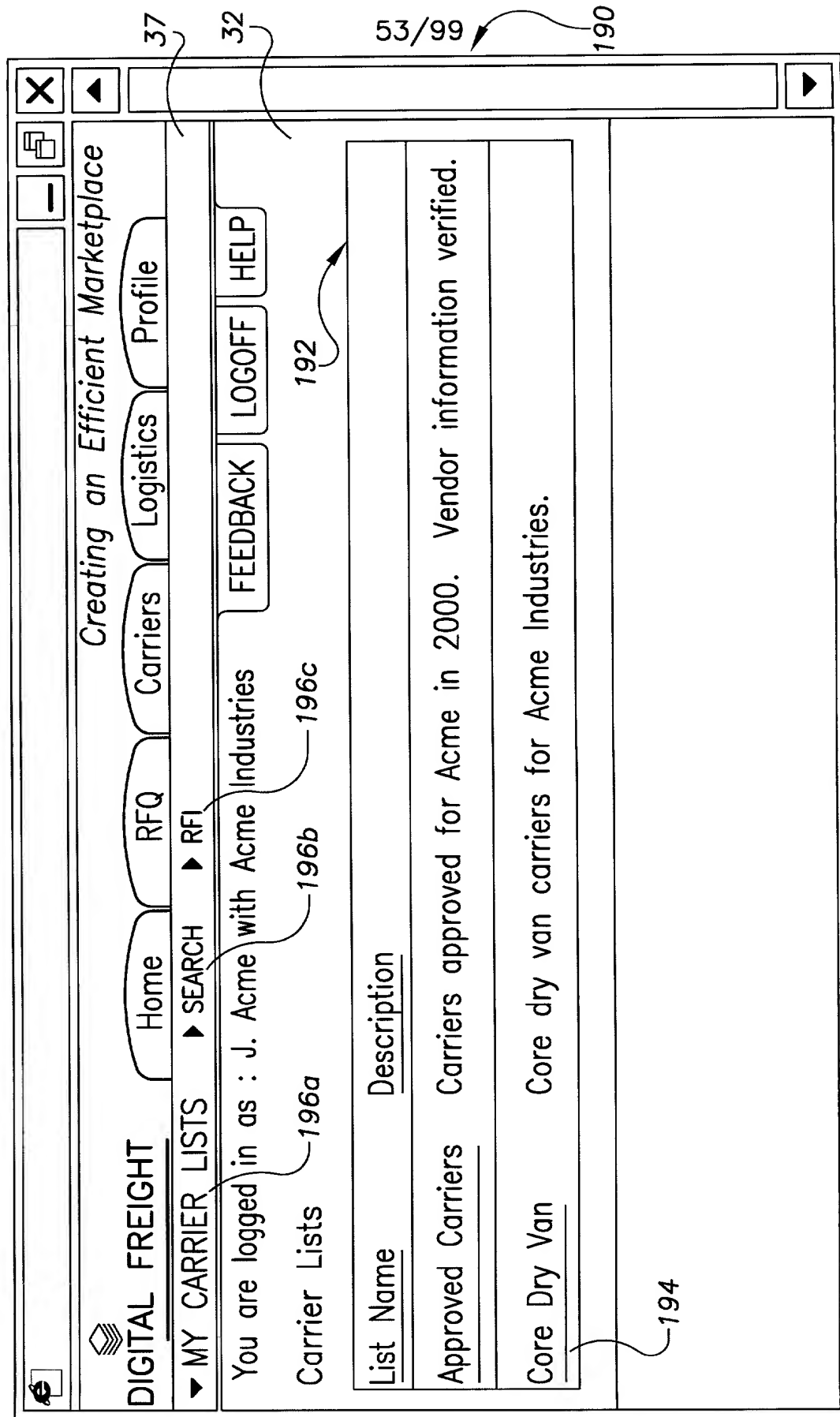


FIG. 18

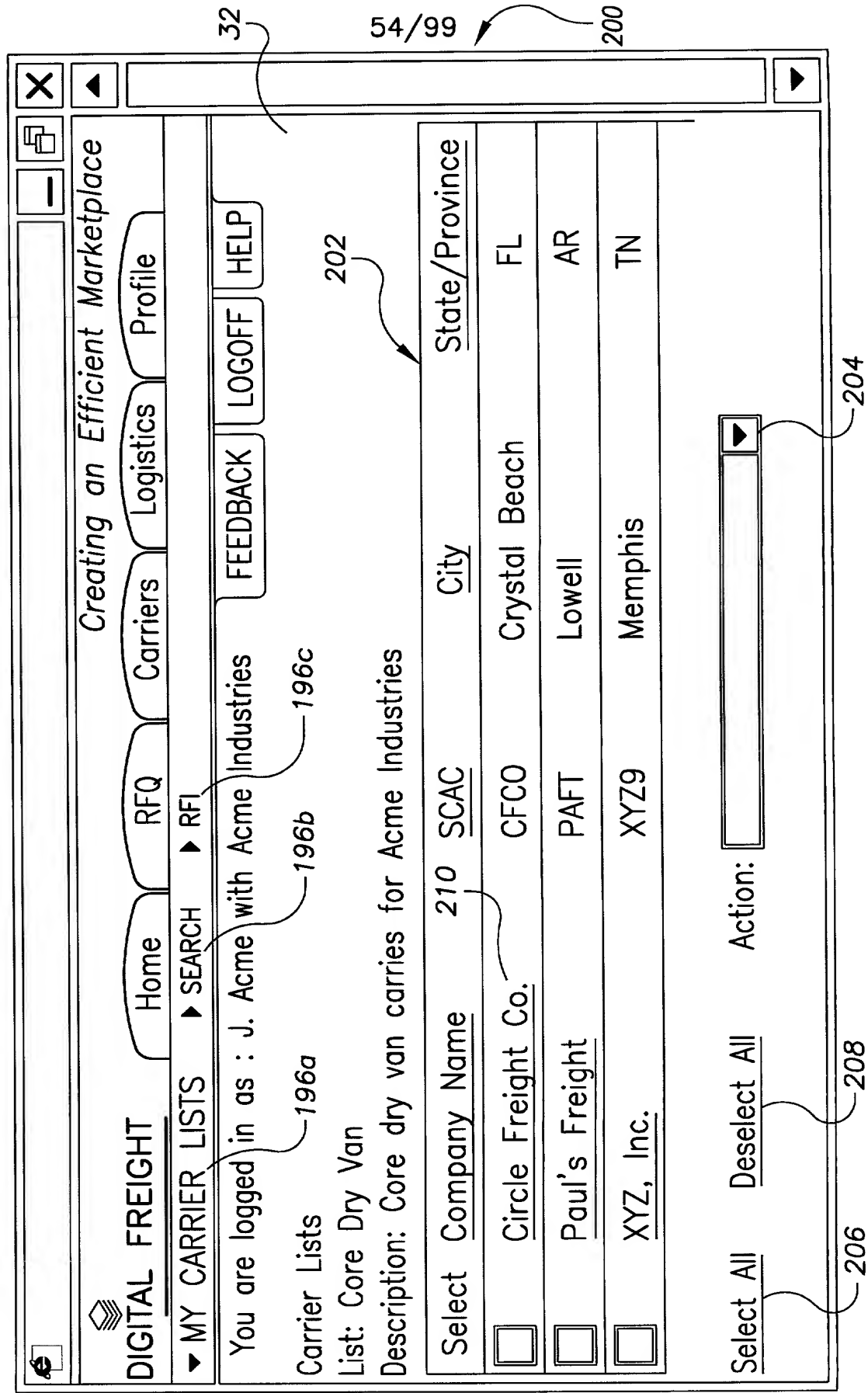



FIG. 19-1



DIGITAL FREIGHT

MY CARRIER LISTS

SEARCH

RFI

Home

RFQ

You are logged in as J. Acme with Acme Industries

YOUR LOGO

GOES HERE

Ticker Symbol

Date Enrolled

Membership Exp.

Paul's Freight

Attachments

Send Message

Address

City

State

Postal Code

Country

Phone Number

Fax

Web Site

1240 Dixie Avenue

New York

NY

10012

USA

1-800-234-5678

http://

General Infol Remittance | Authority | Financial |

Action:

FIG. 19-2

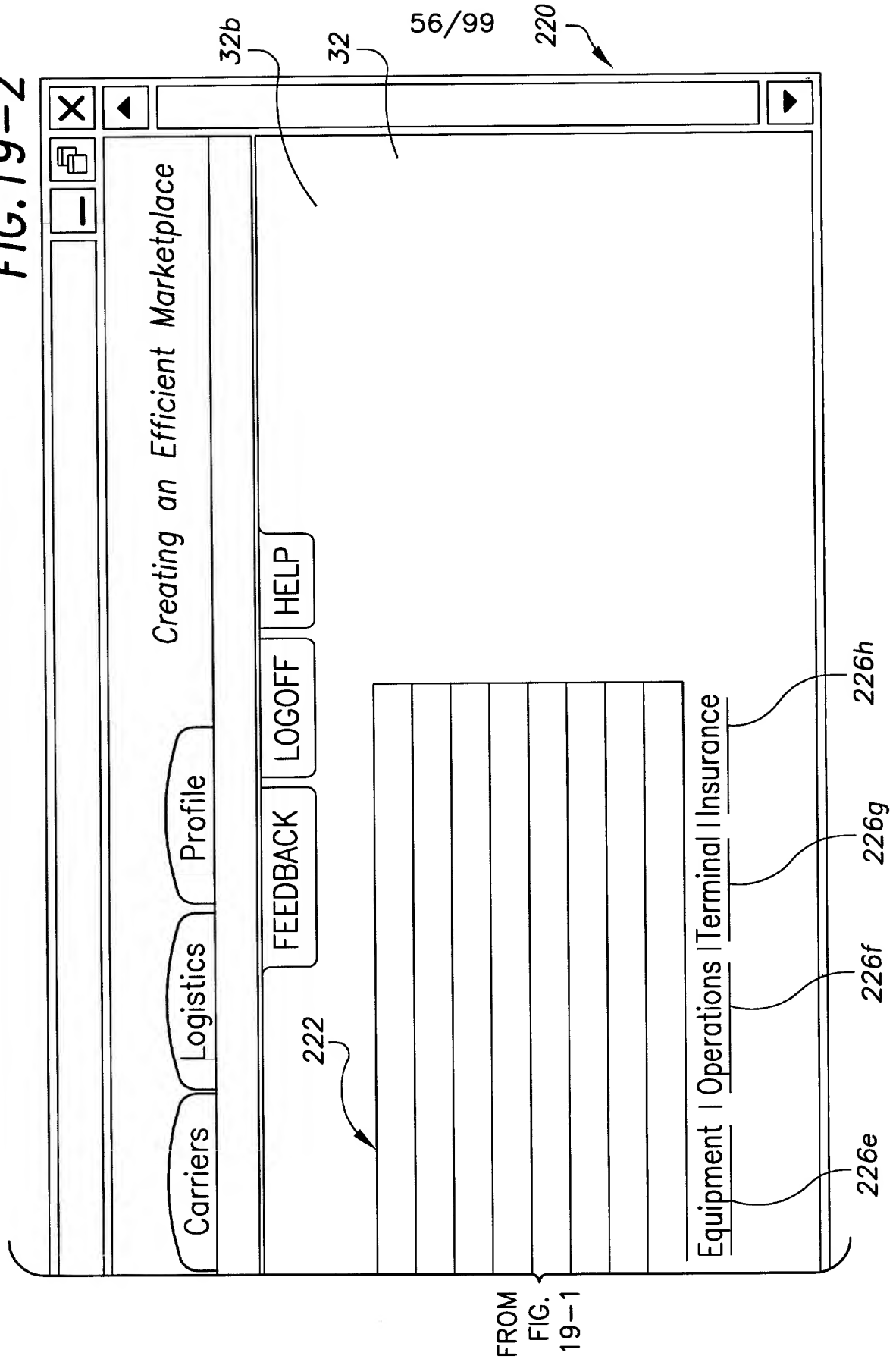






FIG.20-1



DIGITAL FREIGHT

▼ SHIP SITES

Home

RFQ

You are logged in as J. Acme with Acme Industries

Ship Sites

Ship Site Code	Type	Name	Address
SS002	DC	Atlanta DC	123 Generic St.
SS004	WH	Augusta DC	
SS003	Mfg	Kalamazoo Plant	
Lex		Lexington DC	2155 Young Drive
SS001	Mfg	Mill 1	

FIG. 20-2

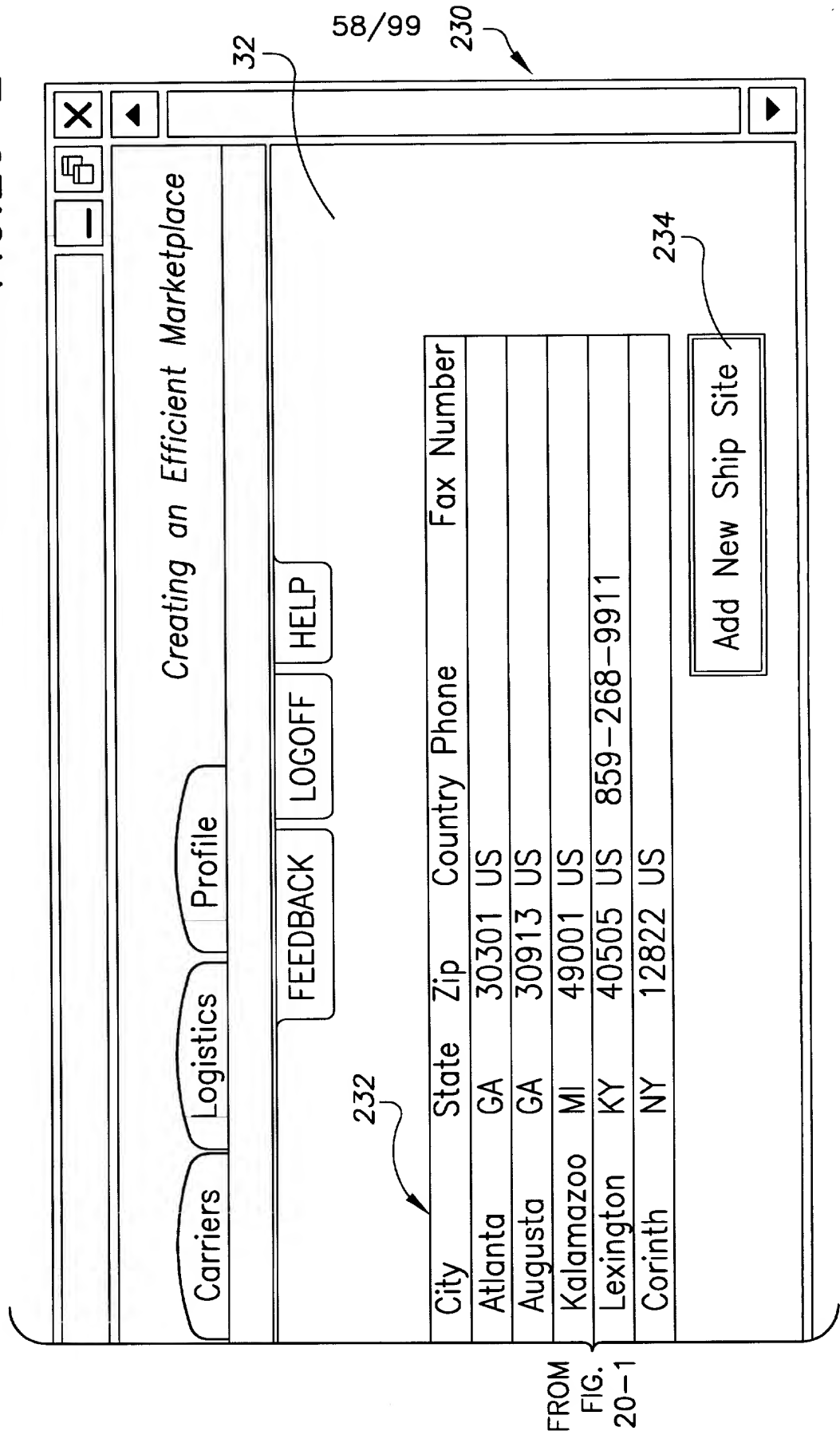


FIG. 21

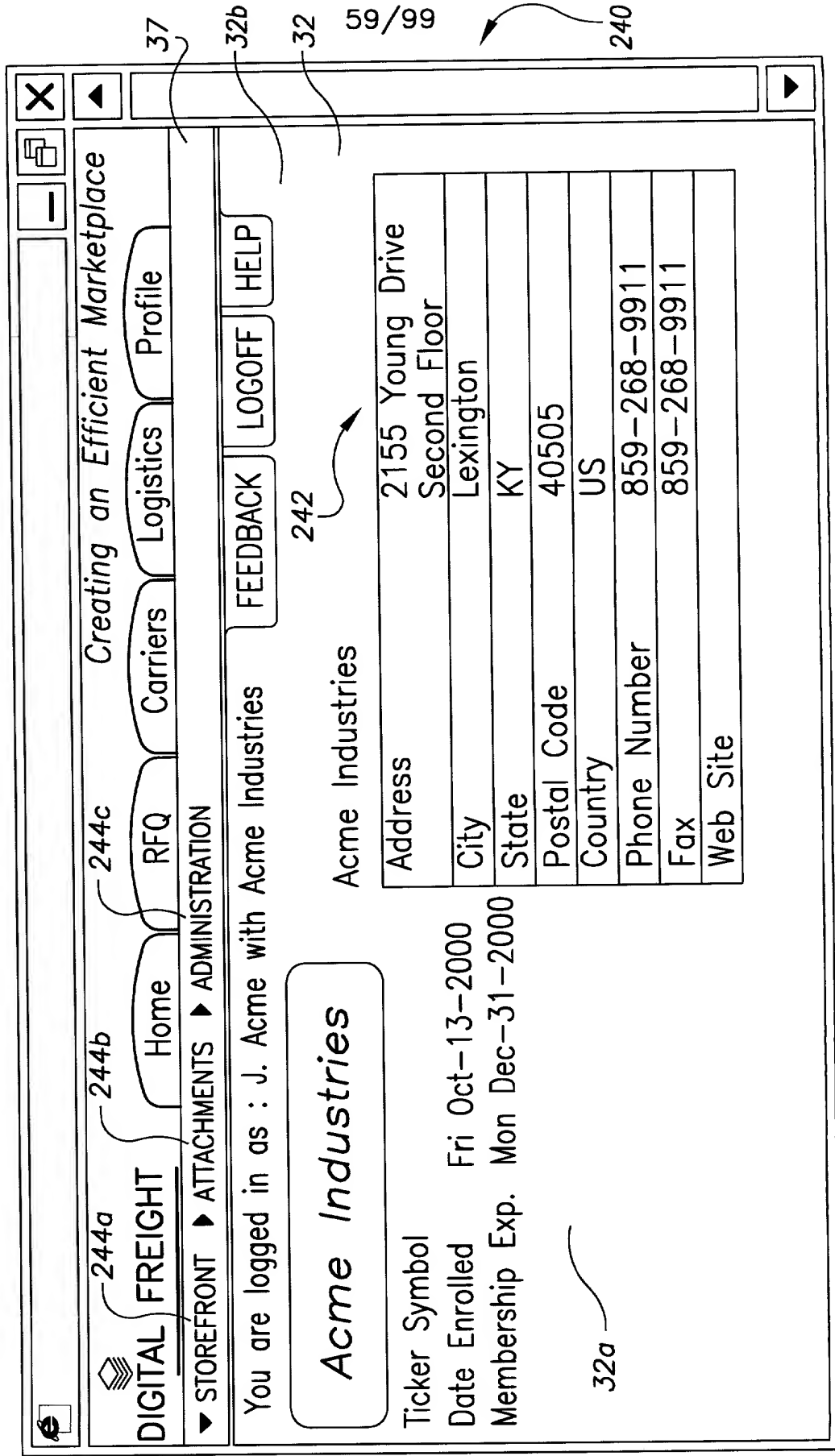


FIG.22-1

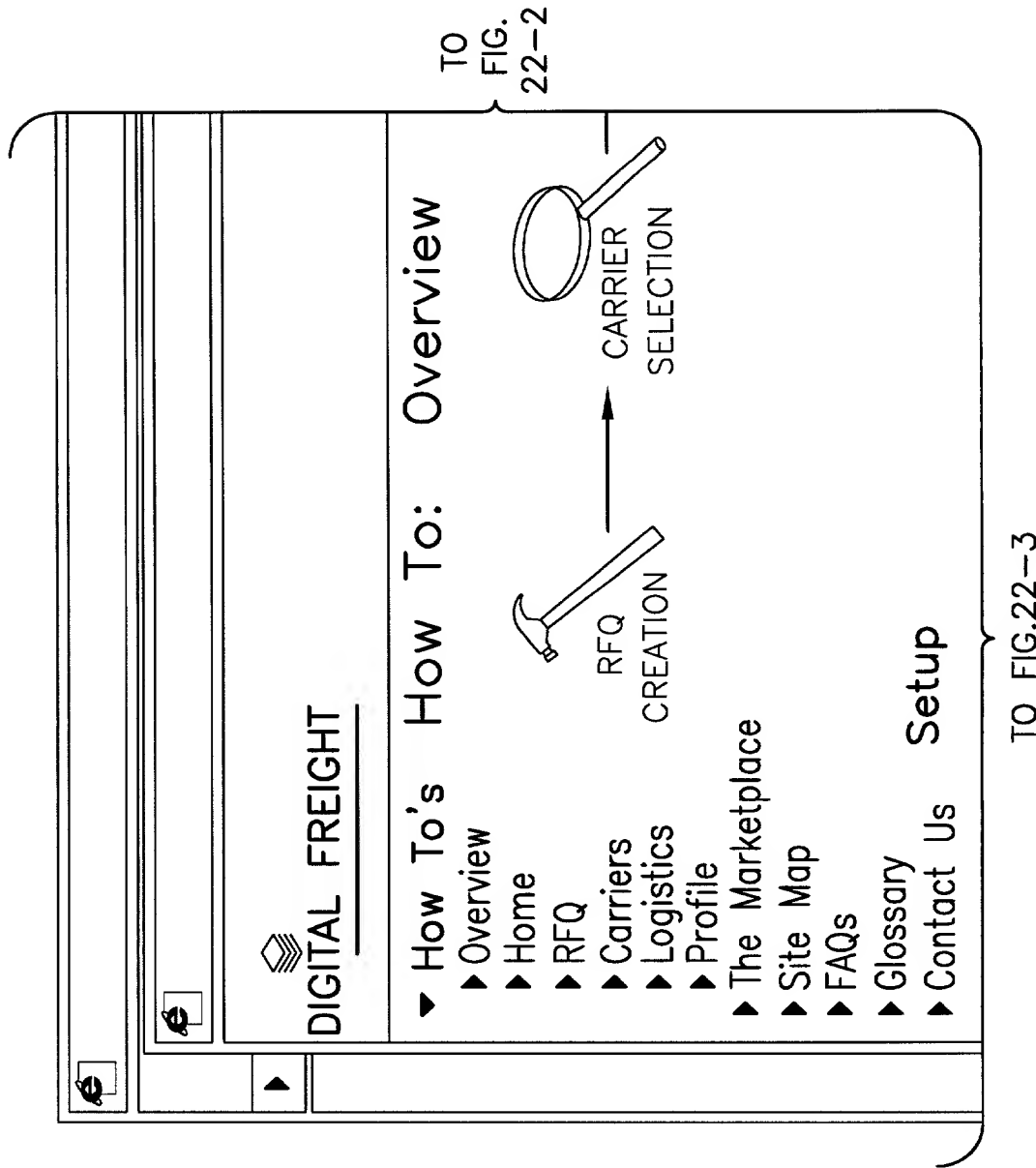
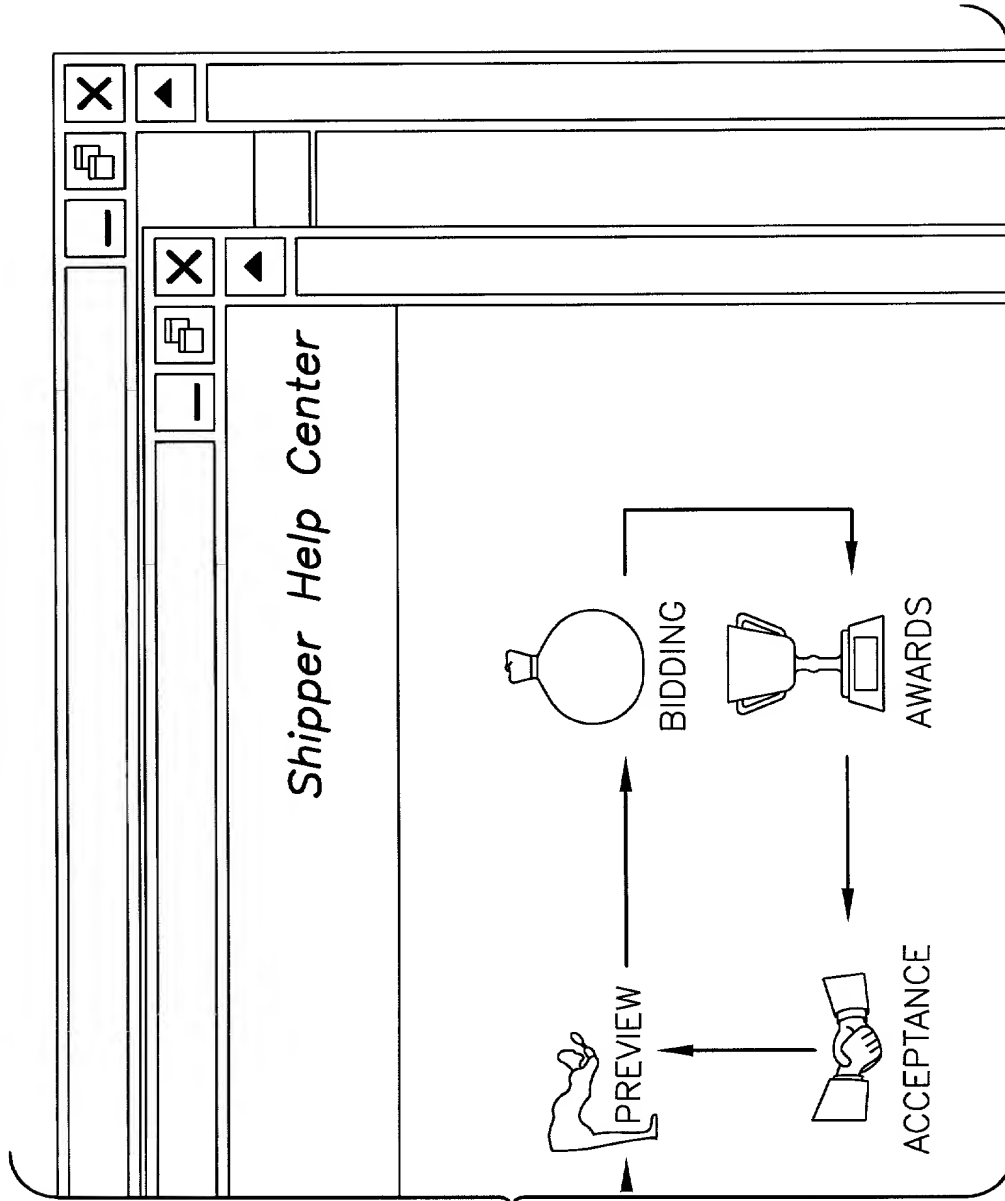


FIG.22-2



FROM  
FIG.  
22-1

TO FIG.22-4

TO  
FIG.  
22-4

FROM FIG.22-1

Prior to the Preview Period of an Carriers for participatio. Once

### RFQ Round

#### Preview Period

Shipper will establish a Preview Date when all the invited Carriers have (including, but not limited to, the

### Bidding

Shipper will establish a Bid Start on the RFQ.

Carrier must submit a bid by the the RFQ. The Carrier may update Digital Freight will lock the bid data.

FIG.22-3

FROM FIG. 22-2

RFQ, a Shipper creates and RFQ and identifies complete, an RFQ Round begins.

and Time that will begin the Preview Period the opportunity to analyze the RFQ data lane data and capacity, and accessions).

Date and Time when Carriers can begin bidding

Bid By Date and Time in order to participate in their bids until the Bid Stop Date, at which time No additional bids or updated bids will be

250

FIG. 22-4

FROM  
FIG.  
22-3

FIG. 23

64/99

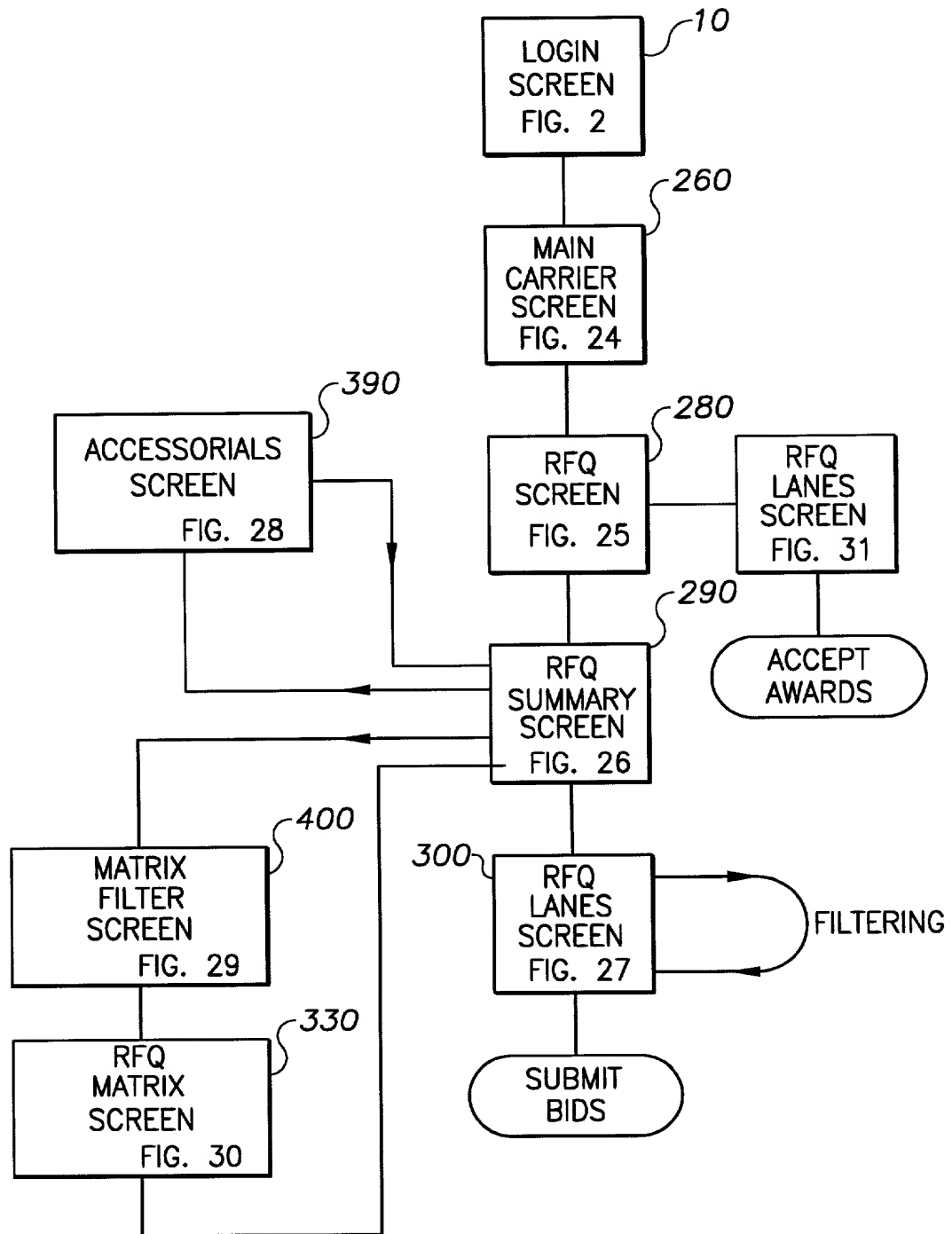





FIG. 24-1



264a

264b

264

Home

RFQ

267a

DIGITAL FREIGHT

PERSONAL PROFILE

You are logged in as Joe Smith with Paul's Freight

262a

NEWS

Announcing Digital RFQ 1.5

Digital Freight, Inc. today announced the availability of Digital RFQ 1.5....

268

MESSAGES

From	Subject	Sent
Johnson	RFQ date change	Tue Dec-12-2000
Date(s) on RFQ APL - Johnson Performance Fibers (141), round 2 have chang...		

270

FIG. 24-2

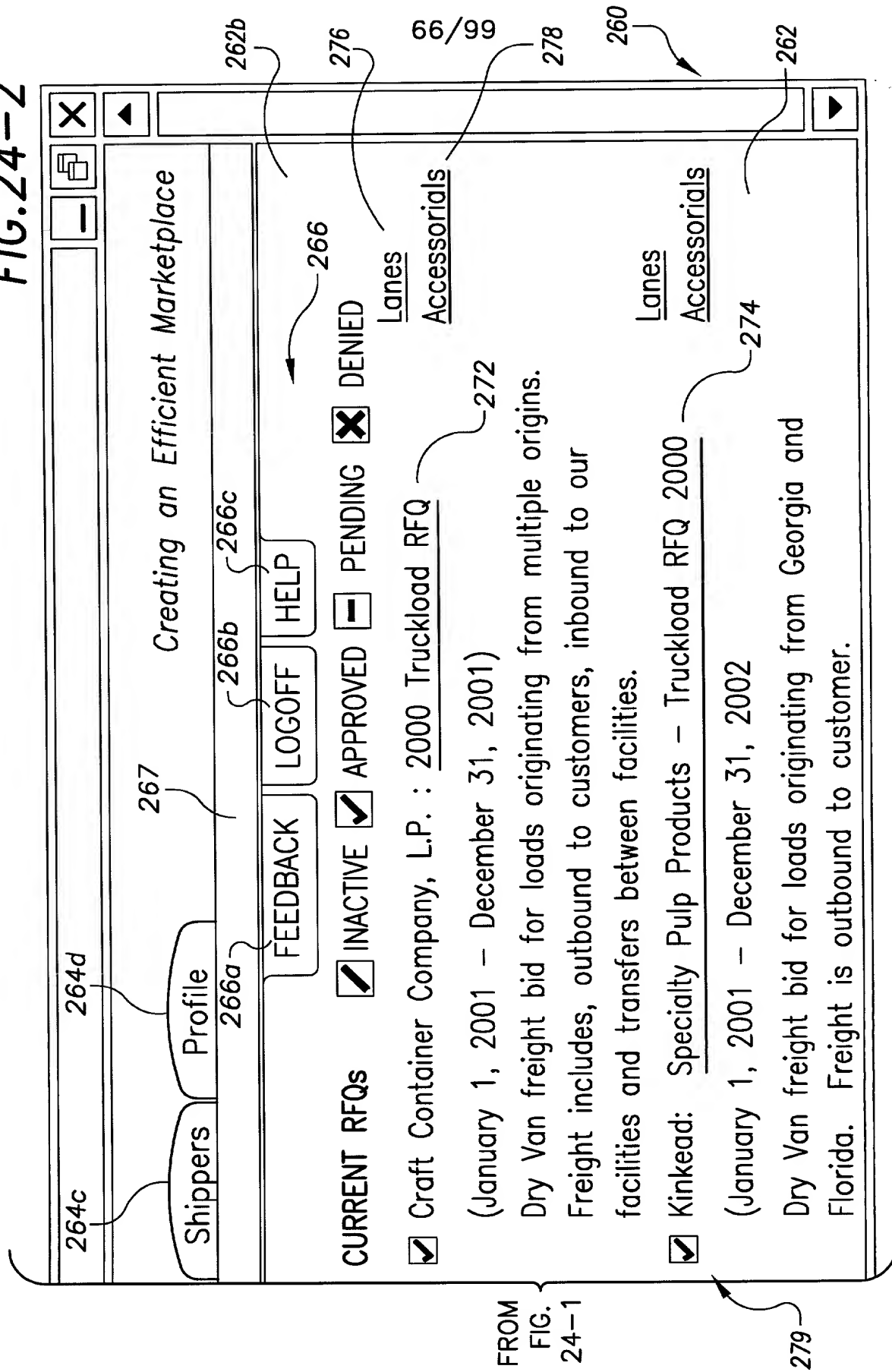


FIG. 25

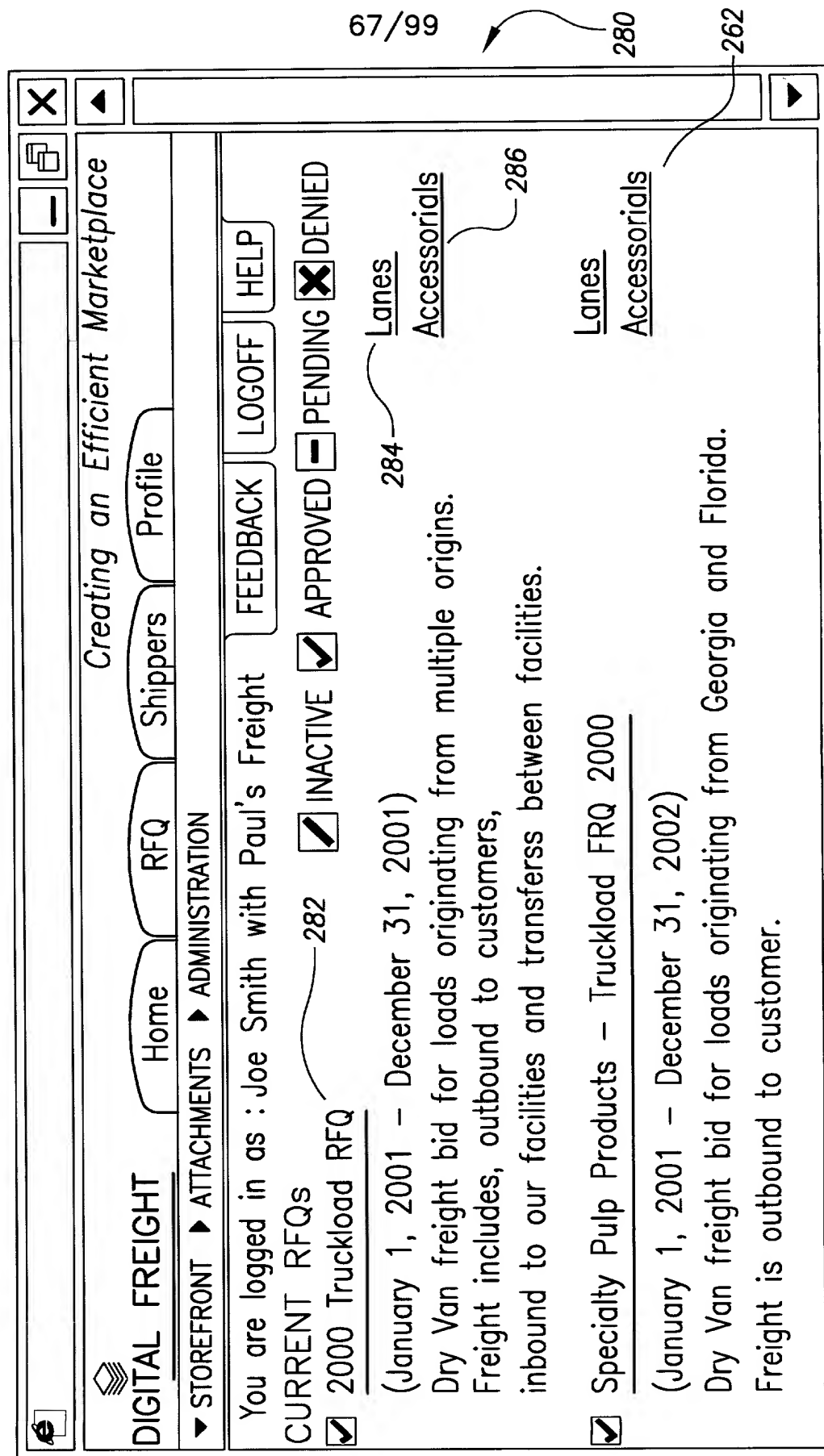



FIG.26-1



DIGITAL FREIGHT

CURRENT

Home

RFQ

You are logged in as : Joe Smith with Paul's Freight  
Craft Container Company, L.P. : 2000 Truckload RFQ (Round 1)

SUMMARY

LANES

ACCESSORIALS

MATRIX

AWARDS

ATTACHMENTS

Contract Period (Mon Jan-1-2001-Mon Dec-31-2001)

292

292b

292c

292d

292e

292f

Bid Status:	Submitted Bid (Round 1)
Bidding Starts:	Thu Oct-19-2000 17:00 EST
Bid by Date:	Fri Oct-27-2000 18:00 EST
Bidding Ends:	Wed Nov-8-2000 19:00 EST
Award Date:	Fri Nov-10-2000 17:00 EST
Acceptance Date:	Tue Nov-14-2000 19:00 EST
Award Status:	Pending

TO  
FIG. 26-2  
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TO FIG.26-3

FIG. 26-2

Shippers

Profile

Creating an Efficient Marketplace

FEEDBACK

LOGOFF

HELP

291

262

Number of Lanes: 746

Lane Pricing: RPM

Equipment Types: Dry Van (746)

Origin States: AL (85), IL (248), IN (69), KY (3), LA (58), MI (122), MN (2), MO (1), NY (3), OH (148), ON (2), PA (1), TN (1), TX (1), WI (2)

Destination States: AL (13), AR (8), FL (17), GA (9), IA (19), ID (9), DE (8), FL (17), GA (9), IA (19), ID (8), IL (55), IN (20), KS (10), KY (16), LA (11), MA (9), MD (11), ME (7), MI (68), MN (31), MO (23), MS (7), MT (7), NC (13), ND

FROM  
FIG.  
26-1

TO FIG. 26-4

FROM FIG.26-1

Matrix	<input checked="" type="checkbox"/> Completed (0 of 3136)
Accessorials	<input checked="" type="checkbox"/> Completed (21 of 21)
Lanes	<input checked="" type="checkbox"/> Completed (709 of 746)
<input type="checkbox"/> Bid Required	<input checked="" type="checkbox"/> Bid Requirement Met

RFQ Description: Dry Van freight bid for loads originating from multiple origins. Freight includes, outbound to customer, inbound to our facilities and transfers between facilities.

291a

TO  
FIG.  
26-4

FIG.26-3

FROM FIG.26-2

(7), NE (10), NH (7), NJ (16), NM (8), NV (8), NY (26), OH (37), OK (12), ON (2), OR (9), PA (13), RI (8), SC (7), SD (7), TN (25), TX (30), UT (8), VA (9), VT (7), WA (8), WI (20), WV (7), WY (7)	
Avg. Demand Per Lane:	23
Total Miles:	5,546,994
Demand Capacity Truckloads Per Year in:	
Total Average Demand:	16,939
Total Maximum Demand:	0

Minimum bid for all lanes in this RFQ: 1

FROM FIG. 26-3

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TO FIG.26-5

FIG.26-4

FROM FIG.26-4

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Private Paul's Freight notes on this RFQ:  
Use this area for your company notes about this RFQ. These notes  
will not be available to the shipper.

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298

Update Note

Reset


299

Modifications: You may modify your bid at any time before the bid end date.  
All modifications will take effect immediately after they are saved.

FIG.26-5



FIG.27-1



DIGITAL FREIGHT

Home

RFQ

CURRENT

You are logged in as : Joe Smith with Paul's Freight  
Craft Container Company, L.P. : 2000 Truckload RFQ (Round 1)

► SUMMARY | ▼ LANES | ► ACCESSORIALS | ► MATRIX | ► AWARDS | ► ATTACHMENTS

Current Filter Settings: Origin States: All Destination States: All Distance: All

[Create](#) [Modify Filter](#)

Demand/Capacity in: Truckloads Per Week  
RFQ Minimum Bid: Not Entered

Lane Information	OTR

326

TO  
FIG.  
27-2

TO FIG.27-4

FIG.27-2

Shippers

Profile

Creating an Efficient Marketplace

FEEDBACK

LOGOFF

HELP

Use Saved Filter:

328

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Save Bids

Required fields are marked with an asterisk (\*)

302

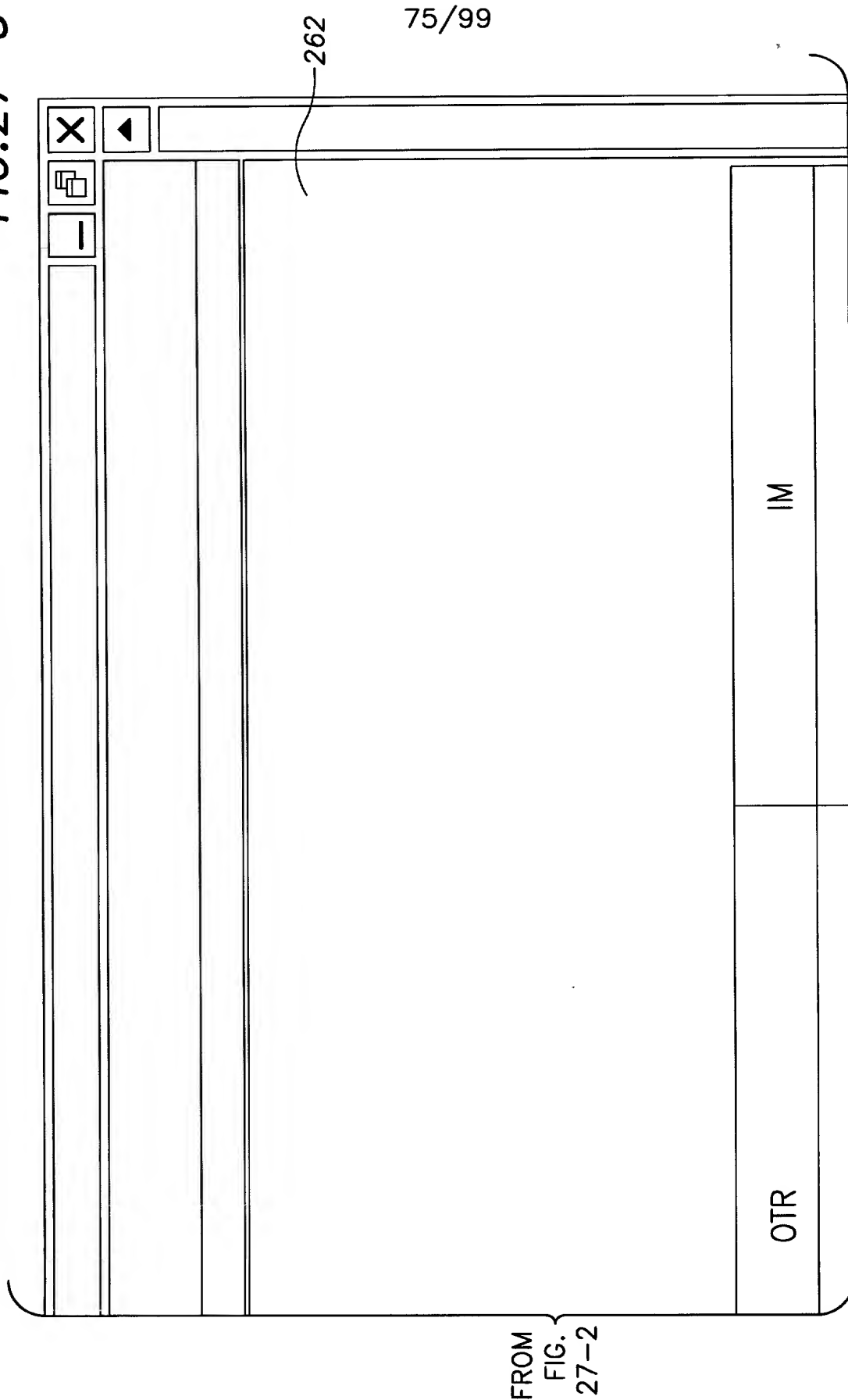
OTR	IM	OTR
-----	----	-----

FROM  
FIG.  
27-1

TO  
FIG.  
27-3

TO FIG.27-5

FIG. 27-3



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FROM  
FIG.  
27-2

TO FIG. 27-6

FIG.27-4

FROM FIG.27-1

Lane	Origin	Destination	Miles	Load Type at Pickup	Demand	My Bid	
ID Equip	Name City, State, Zip	Name City, State, Zip				Min Charge	Rate Per Mile
4046 53ft Dry Van	Logistics Link Chester VA 23836	Calhoun GA, 30701	575	DH & APT	7 av mx	575	1.12
4048 53ft Dry Van	Logistics Link Chester VA 23836	Calhoun GA, 30701	802	DH & LL	4 av mx	575	1.04

FIG. 27-5

FROM FIG. 27-2

My Bid			My Bid						
308	310	312	314	316	318	320	322	Min Charge	Rate Per Mile
Cap.*	Surge Cap.	Transit Hours*	Min Charge	Rate Per Mile	Cap.	Surge Cap.	Transit Days		
6	8	10						575	1.120
3	4	26						575	1.040

FROM  
FIG.  
27-4

TO  
FIG.  
27-6

FIG. 27-6

FROM FIG. 27-3

My Last Bid					My Last Bid				
Cap.	Surge Cap.	Total Charge	Transit Hours*	Min Charge	Rate Per Mile	Cap.	Surge Cap.	Total Charge	Transit Days
6	8	644	10						
3	4	834	26						

FROM FIG. 27-5

300

78/99

FIG.28-1


	
<div> <div>DIGITAL FREIGHT</div> <div> <div>Home</div> <div>RFQ</div> </div> </div>	
<div> <div>▼ CURRENT</div> <div> <p>You are logged in as : Joe Smith with Paul's Freight            Craft Container Company, L.P. : 2000 Truckload RFQ</p> <p>► SUMMARY   ► LANES   ▼ ACCESSORIALS   ► MATRIX   ► AWARDS   ► ATTACHMENTS</p> <p>Bidding not currently allowed.</p> </div> </div>	
Code Name	Description
CLUC Carrier Load/Un CWT	Carrier Load/Unload rate
CLUM Carrier Load/Un Min	Carrier Load/Unload minimum charge
CLUX Carrier Load/Un Max	Carrier Load/Unload maximum charge
DP30 Detention Power 30	Detention with Power charge for each 30 minutes, or fraction thereof, when the vehicle is delayed beyond the free time.
DPFT Detention Power FT	Detention with Power free time
STOP Stopoff	Stopoff charge (\$).

FIG. 28-2

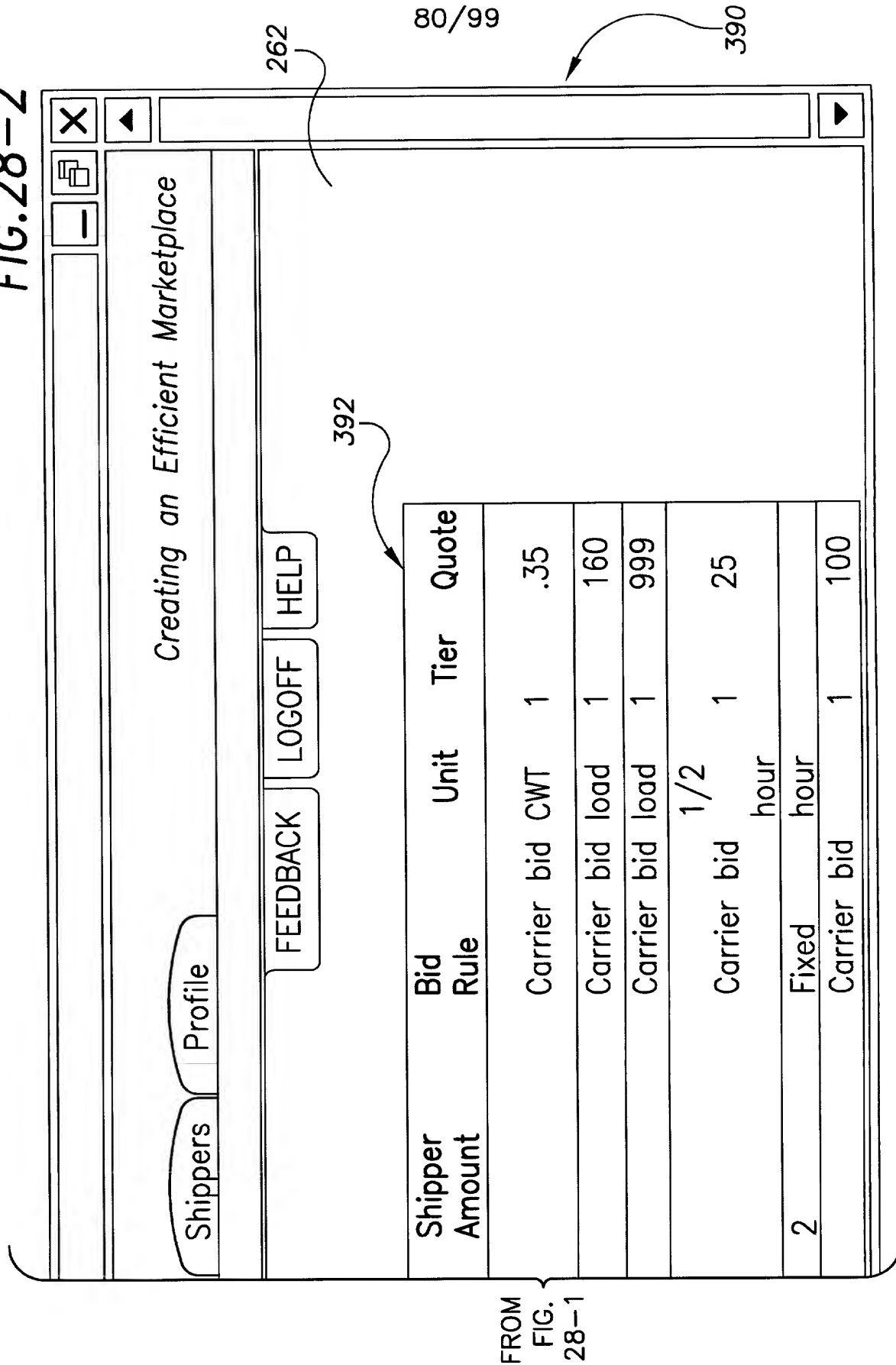




FIG. 29

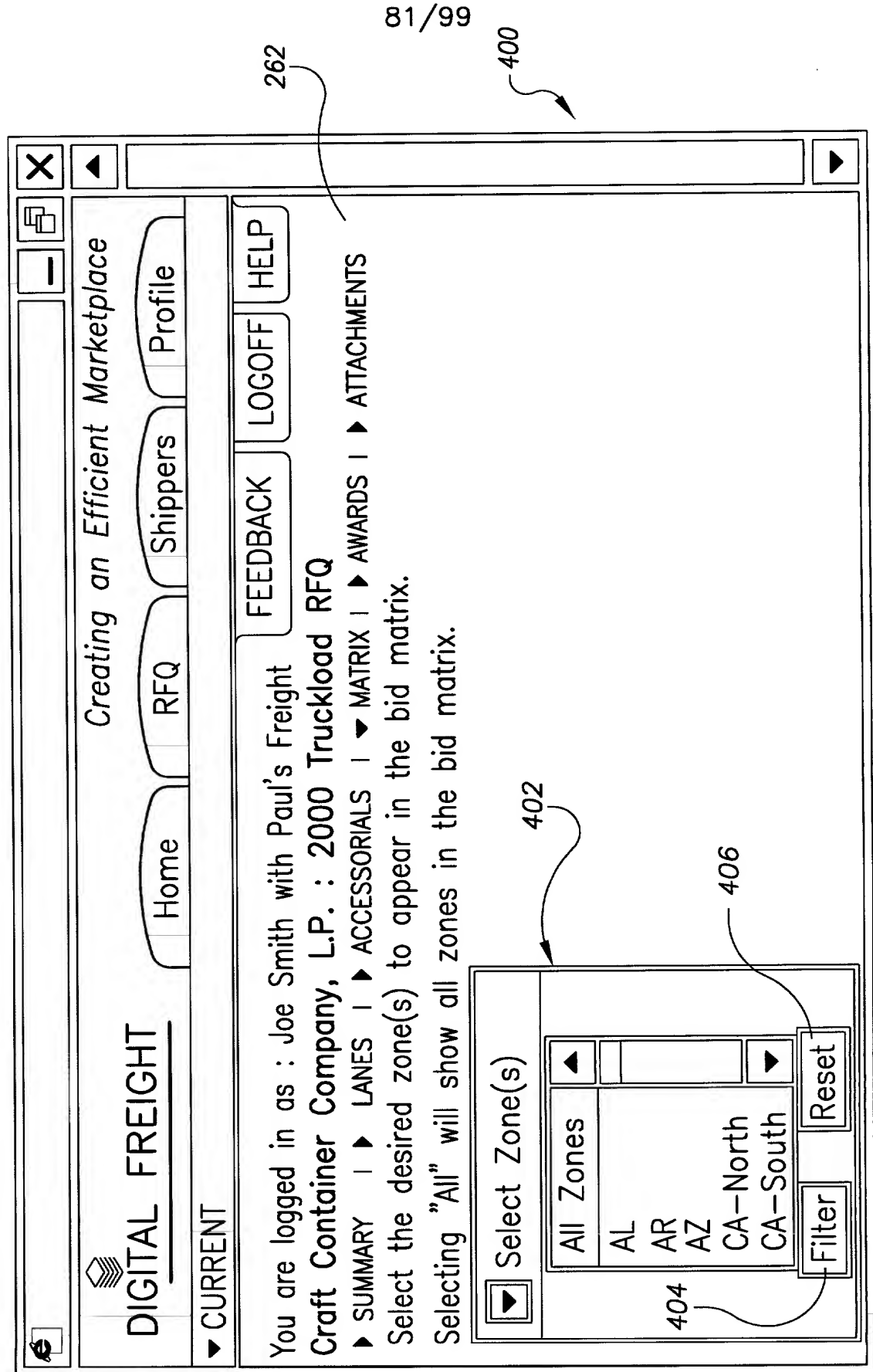
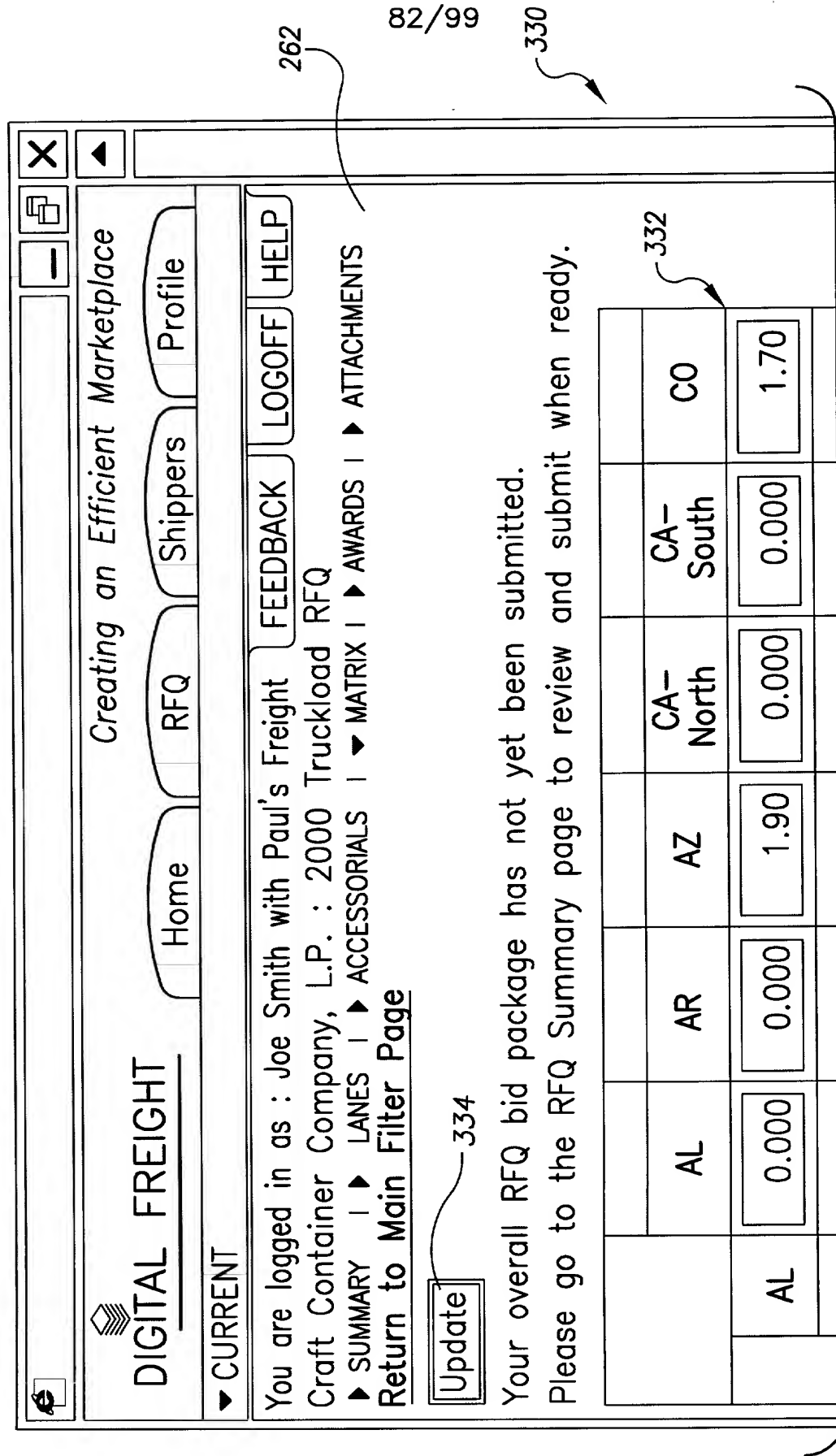


FIG.30-1




TO FIG.30-2

FROM FIG.30-1

AR	0.000	0.000	2.10	0.000	1.200	0.000
AZ	0.000	0.000	2.11	0.000	0.000	0.000
CA-North	0.000	0.000	0.000	0.000	1.20	0.000
CA-South	0.000	0.000	0.000	2.40	0.000	0.000
CO	0.000	1.99	0.000	0.000	0.000	0.000
CT	0.000	0.000	0.000	0.000	0.000	0.000
DE	0.000	0.000	0.000	0.000	0.000	0.000

FIG.30-2

FIG. 31-1



DIGITAL FREIGHT

Home

RFQ

CURRENT

You are logged in as : Joe Smith with Paul's Freight  
Craft Container Company, L.P. : 2000 Truckload RFQ

► SUMMARY | ► LANES | ► ACCESSORIALS | ► MATRIX | ▼ AWARDS | ► ATTACHMENTS

Volume Time Base: Per Year  
RFQ Minimum Bid: N/A

Accepted Business in Current Round

Lanes	Loads	Miles	Revenue
48	627	313729	\$358544.00

Result Page: 1

Lane	Origin	Destination	OTR	
ID	Name City State Zip	Name City State Zip	Accept	Min Charge

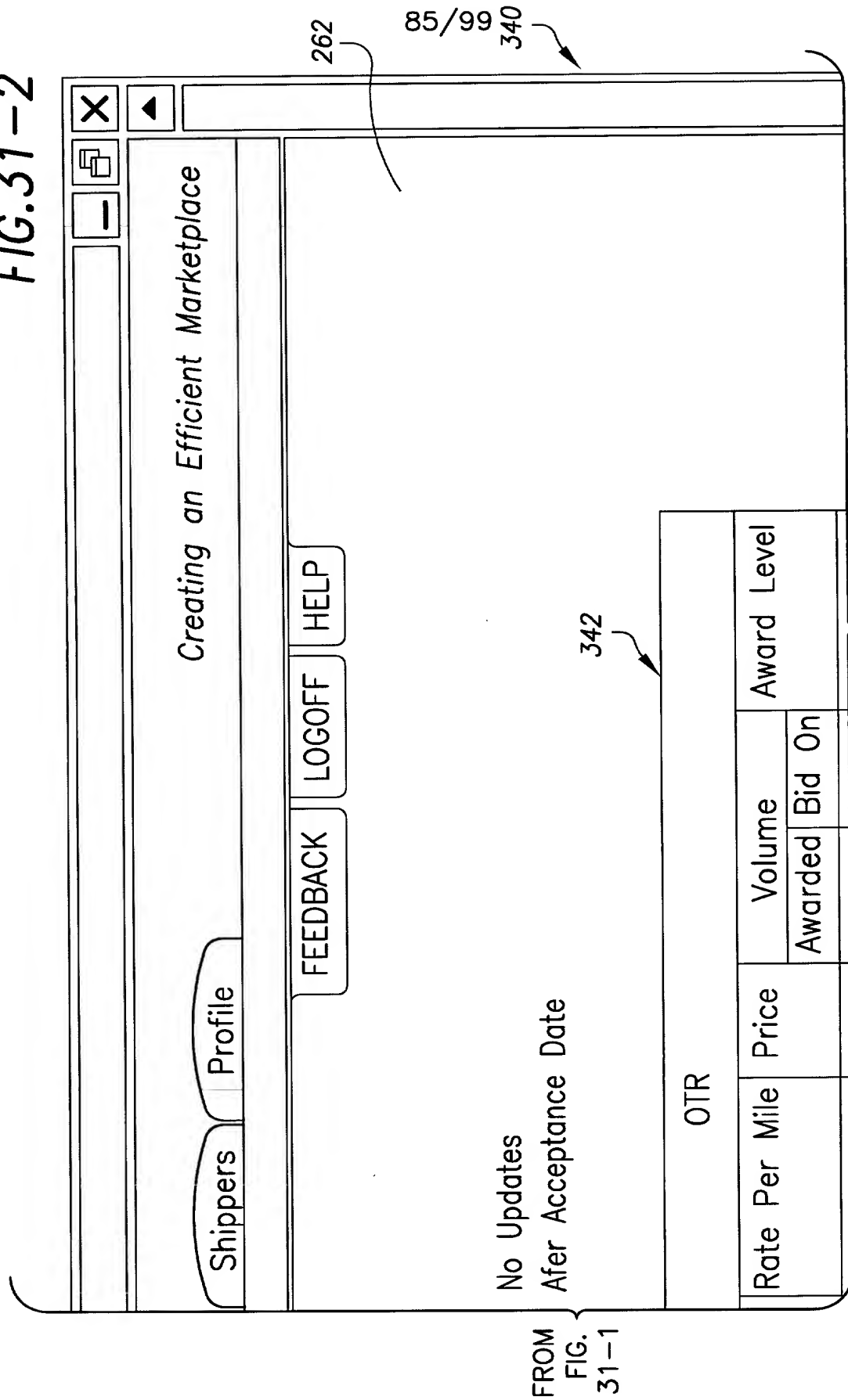
84/99

TO  
FIG.  
31-2

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TO FIG.31-3

FIG. 31-2



FROM FIG.31-1

4072	ABC Plastics Atlanta, GA 30309	Arlington, VA 22202	<input checked="" type="radio"/> Accept <input type="radio"/> Reject	\$585
4083	Smith Products Pittsburgh, PA 15219	Louisville, KY 40202	<input checked="" type="radio"/> Accept <input type="radio"/> Reject	\$424

Save

344

TO  
FIG.  
31-4 86/99

FIG.31-3

FROM FIG.31-2

FROM FIG. 31-3	1.05	\$586	0	7	Secondary
	2.47	\$425	2	2	Primary

FIG.31-4

FIG. 32

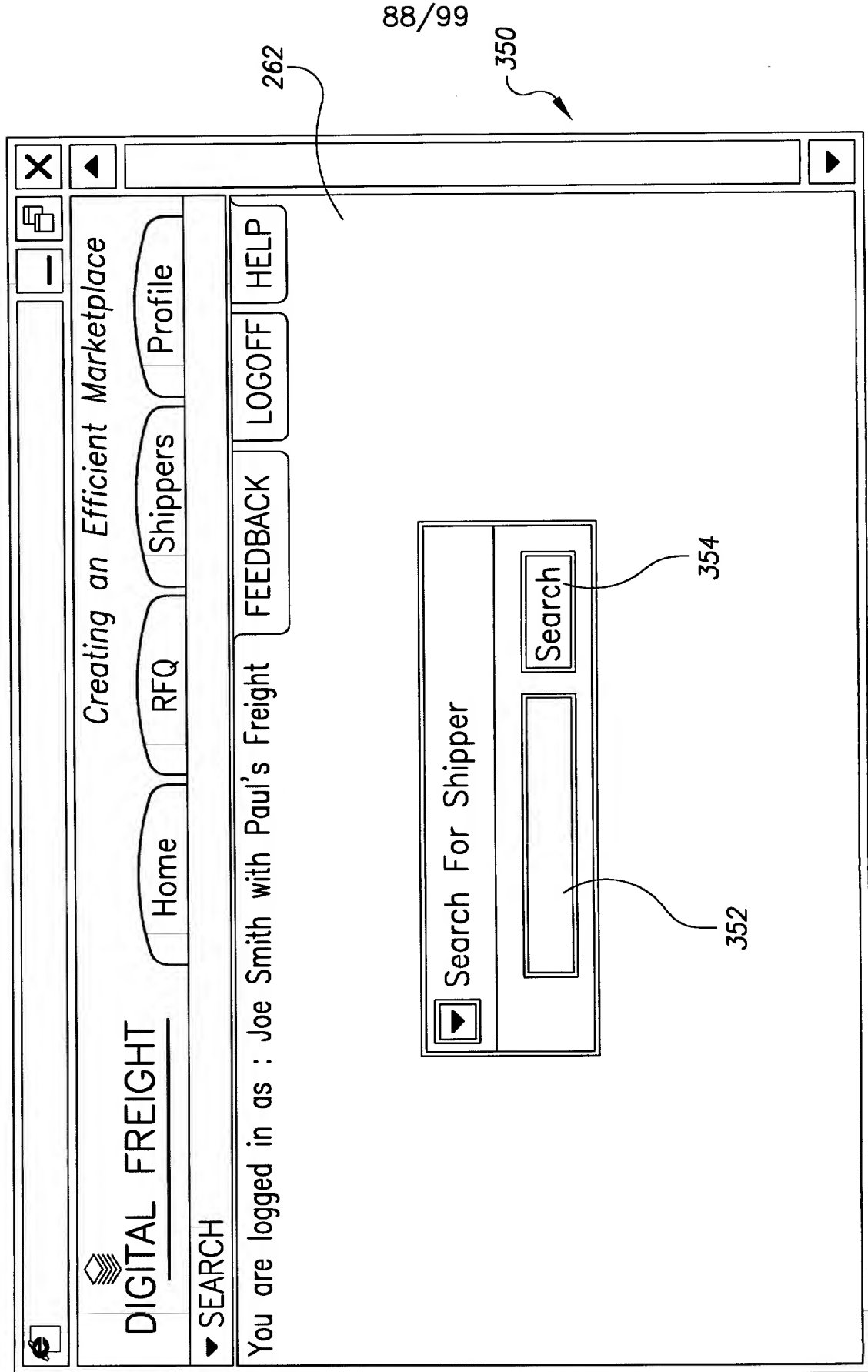





FIG. 33-1



DIGITAL FREIGHT

HomeRFQ

SEARCH

You are logged in as : Joe Smith with Paul's Freight

YOUR LOGO

GOES HERE

Ticket Symbol  
Date Enrolled  
Membership Exp.

Thu Sep-14-2000  
Sun Dec-31-2000

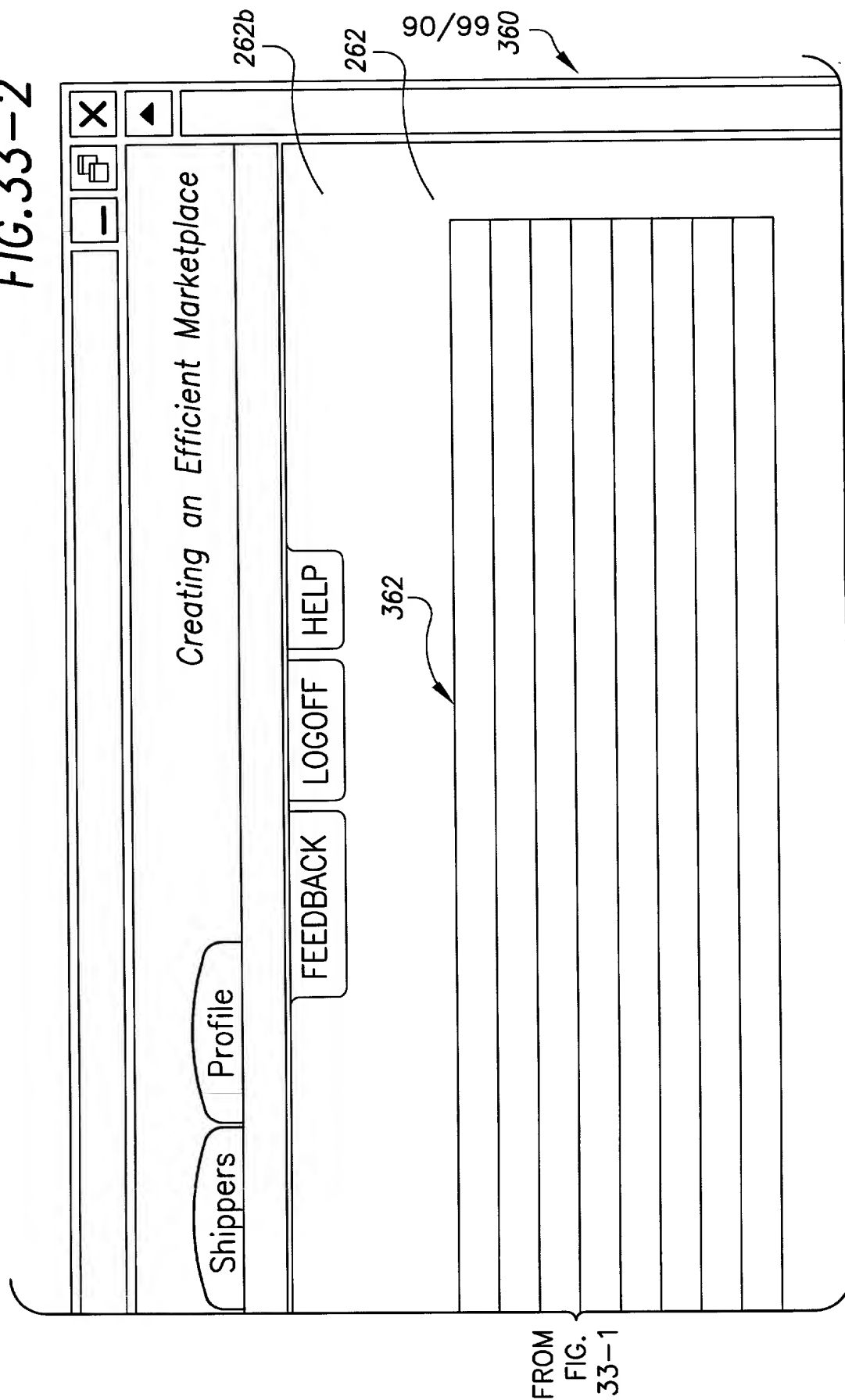
Craft Container Company, L.P.

AttachmentsSend Message

Address  
City  
State  
Postal Code  
Country  
Phone Number  
Fax  
Web Site

NY  
US  
not listed

FIG. 33-2



FROM FIG.33-1

Current RFQs



2000 Truckload RFQ

366

(January 1, 2001 – December 31, 2001)

Dry Van freight bid for loads originating from multiple origins.  
Freight includes, outbound to customers, inbound to our facilities and transfers between facilities.

FIG.33-3

FROM FIG. 33-2

PRIVATE ANNOUNCED ACTIVE COMPLETE

## Lanes   Accessorials

FROM  
FIG.  
33-3

**FIG. 33-4**

[illegible]

**DIGITAL FREIGHT**

▼ STOREFRONT ► ATTACHMENTS ► ADMINISTRATION

You are logged in as : Joe Smith with Paul's Freight

**YOUR LOGO**

GOES HERE

Ticket Symbol  
Date Enrolled  
Membership Exp.

Tue Jul-18-2000  
Sun Dec-31-2000

Paul's Freight

Address  
City  
State  
Postal Code  
Country  
Phone Number  
Fax  
Web Site

General Info | Remittance

374a } 374b }

FIG. 34-2

262b

262

94/99

370

Shippers

Profile

Creating an Efficient Marketplace

Edit

FEEDBACK

LOGOFF

HELP

1240 Dixie Avenue

New York

NY

10012

USA

1-800-234-5678

http://

Authority

Financial

Equipment

Operations

Terminal

Insurance

374c

374d

374e

374f

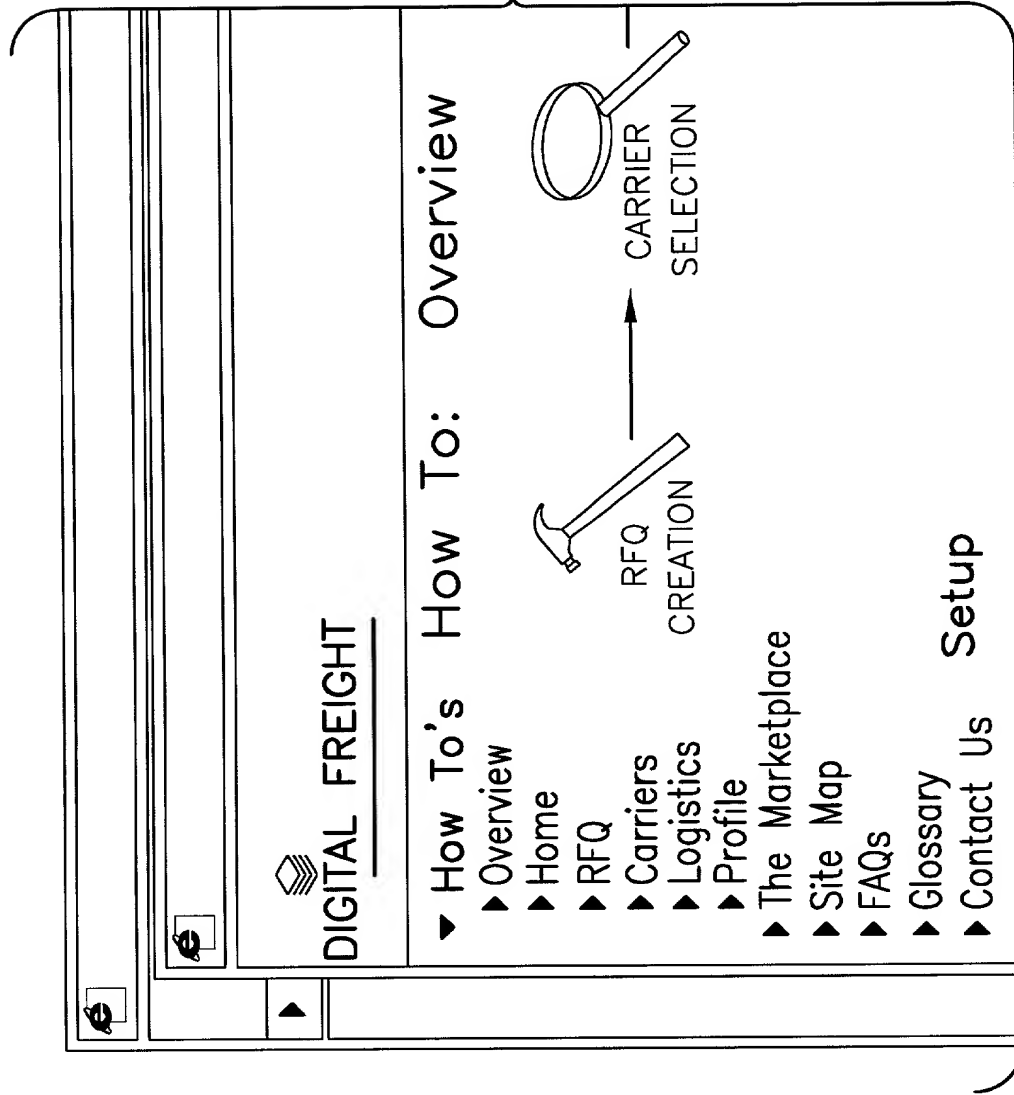
374g

374h

FROM  
FIG.  
34-1

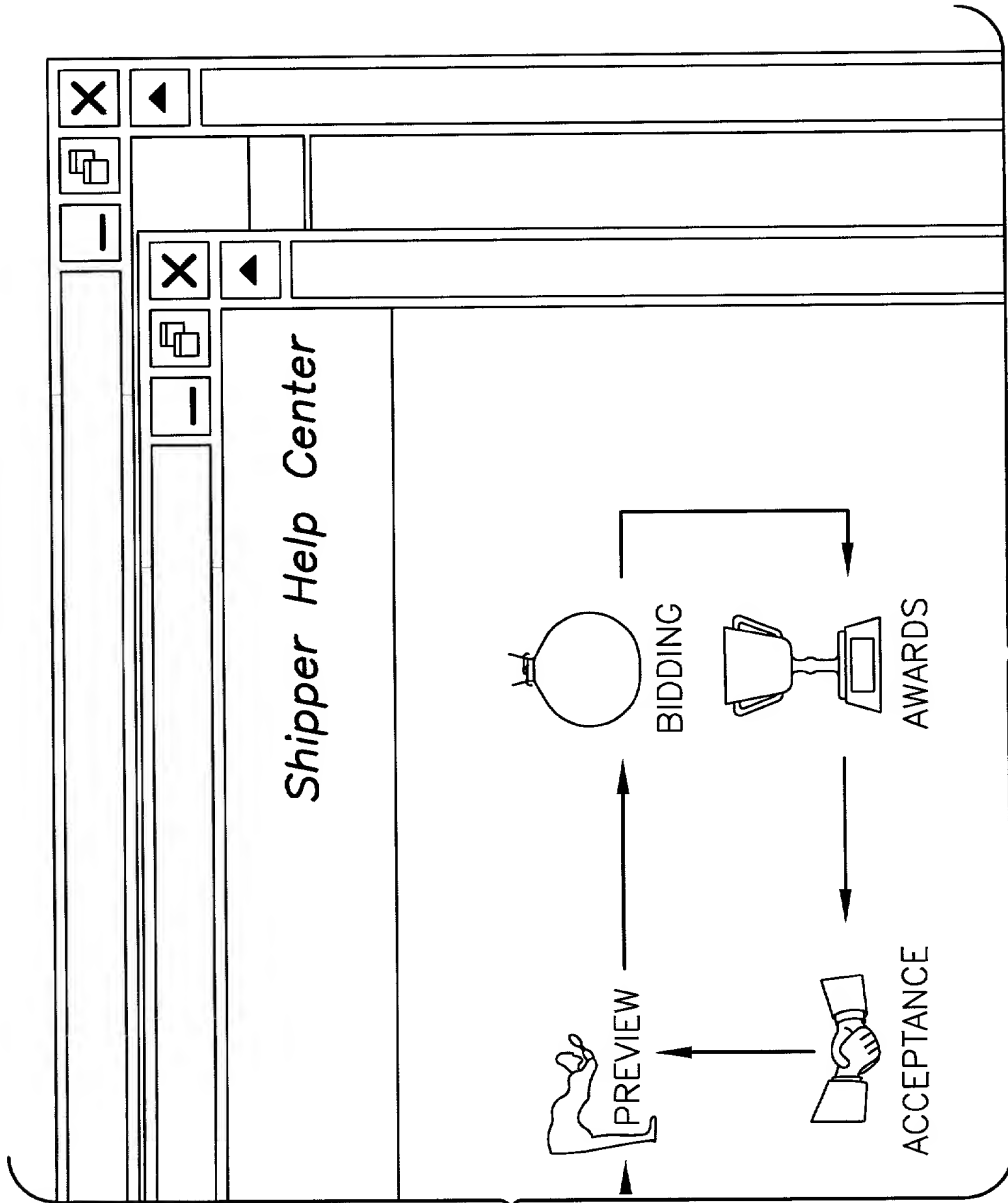
TO  
FIG.  
35-2

FIG.35-1



TO FIG.35-3

FIG.35-2



FROM  
FIG.  
35-1

TO FIG.35-4



FROM FIG.35-1

Prior to the Preview Period of an Carriers for participatio. Once

### RFQ Round

Preview Period

Shipper will establish a Preview Date when all the invited Carriers have (including, but not limited to, the

### Bidding

Shipper will establish a Bid Start on the RFQ.

Carrier must submit a bid by the the RFQ. The Carrier may update Digital Freight will lock the bid data.

TO  
FIG.  
35-4

FROM FIG.35-2

RFQ, a Shipper creates and RFQ and identifies complete, an RFQ Round begins.

and Time that will begin the Preview Period the opportunity to analyze the RFQ data lane data and capacity, and accessionals).

Date and Time when Carriers can begin bidding

Bid By Date and Time in order to participate in their bids until the Bid Stop Date, at which time No additional bids or updated bids will be

FIG.35-4

380

FROM  
FIG.  
35-3

FIG.36

